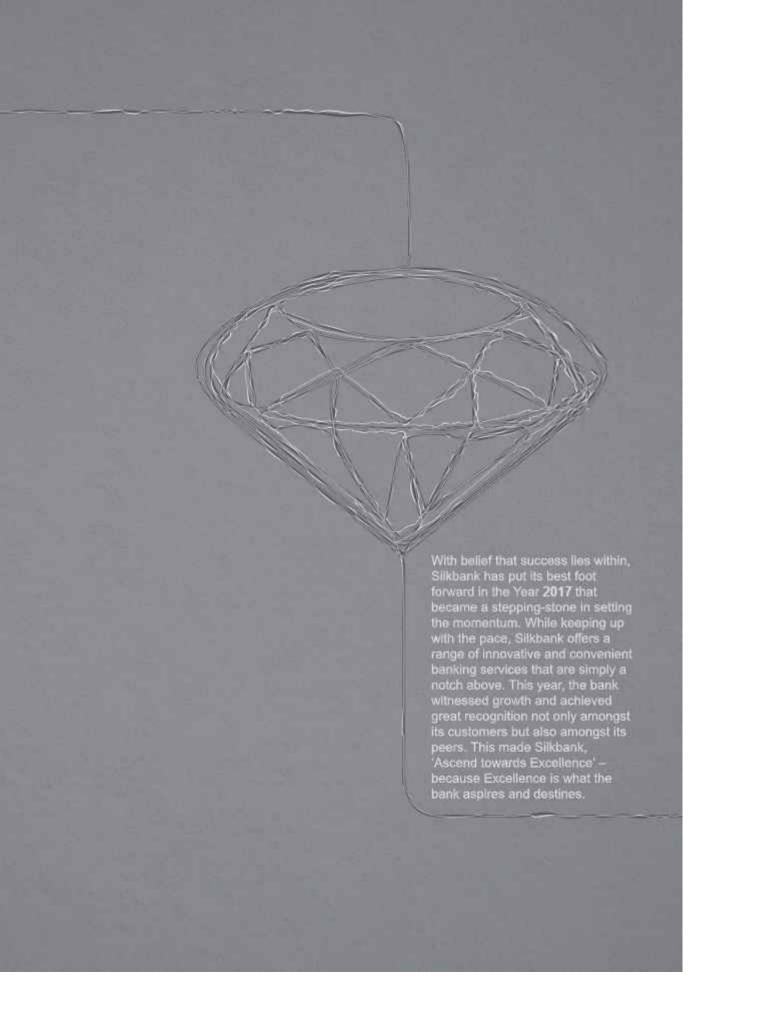




## ASCENDING TOWARDS

## EXCELLENCE-



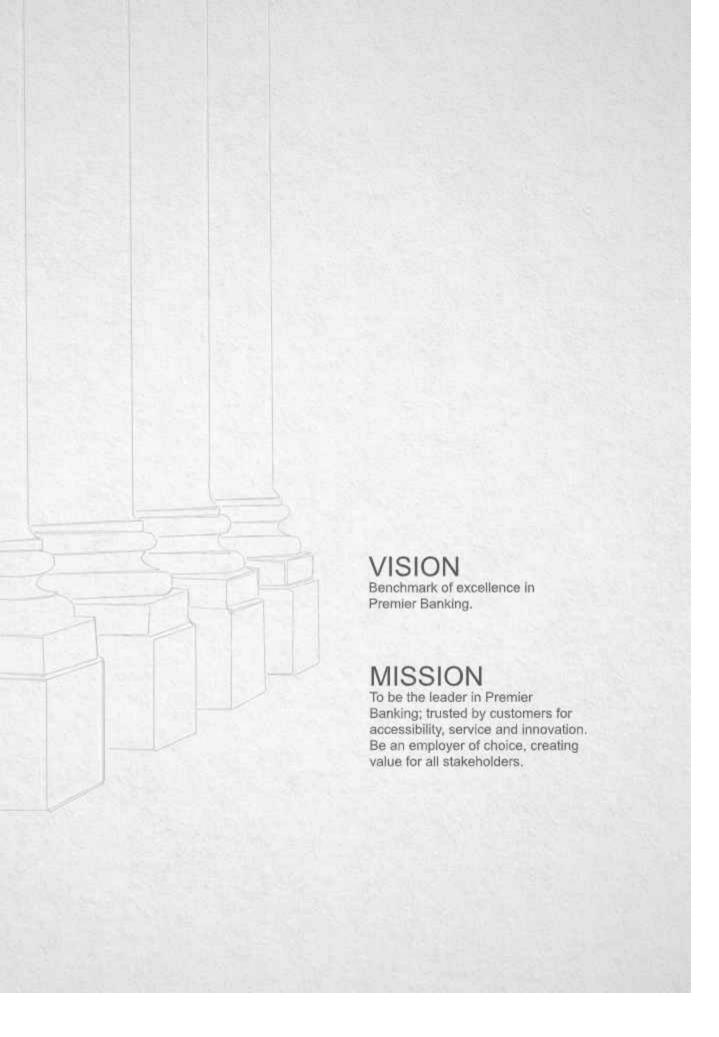
# ASCENDANCE

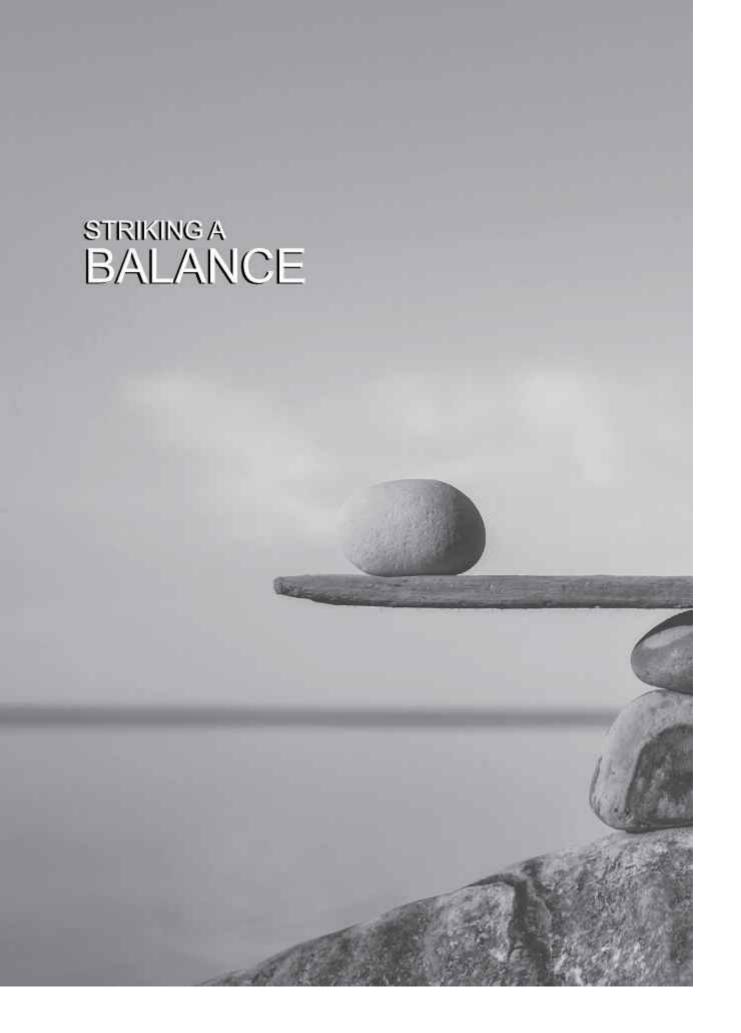
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# WINNING TRUST





## **CORE VALUES**

## **CUSTOMER FOCUS**

At Silkbank, the customer remains at the core of all activities. Service Quality is our key differentiator.

## INTEGRITY

At Silkbank, we are honest and upfront maintaining the highest level of personal and corporate integrity.

## **TEAMWORK**

Teamwork is our key strength. Our success lies in unity.

## CREATIVITY

Out of the box thinking is the enabling factor for us to be recognized as an innovative organization.

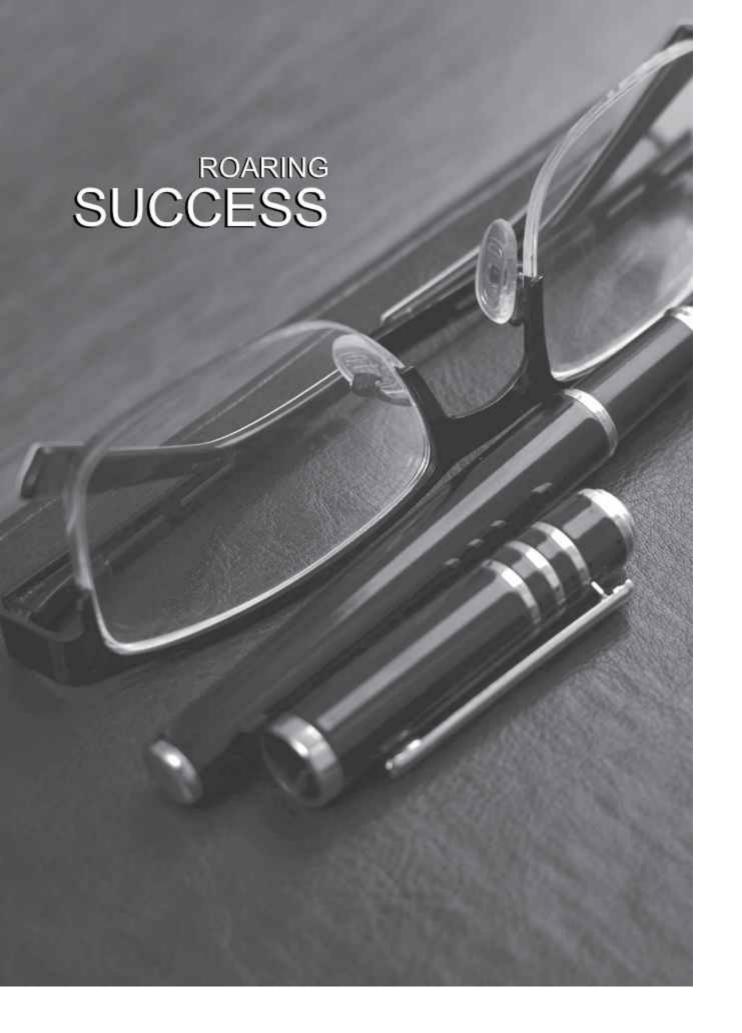
## MERITOCRACY

Merit remains our key primary criteria for rewarding performance.

## HUMILITY

Humility remains at the core of all our relationships.





# CORPORATE INFORMATION The hallmark of ascending towards excellence is only possible with a proficient team who grind day and night to become the notch. We at Silkbank understand that excellence is achieved by working together in extraordinary ways because big results require big ambitions.

## Corporate Information

as of September 30, 2017

Board of Di	rectors
Munnawar Hamid, OBE	Chairman
Khalid Aziz Mirza	Director
Nasım Beg	Director
Rashid Akhtar Chughtai	Director
Shahzad Enver Murad	Director
Shamsul Hasan	Director
Talha Saeed Ahmed	Director
Tariq Iqbal Khan, FCA	Director
Zubair Nawaz Chattha	Director
Azmat Shahzad Ahmed Tarin	President & CEO
Shaukat Tarin	Advisor to the Chairman

## **Company Secretary**

Faiz Ul Hasan Hashmi

## **Chief Financial Officer**

Khurram Khan

Audit Committee				
Shahzad Enver Murad	Chairman			
Nasim Beg	Member			
Tariq Iqbal Khan, FCA	Member			
Wajih Zaidi	Secretary			

Risk Co	mmittee
Shamsul Hasan	Chairman
Shahzad Enver Murad	Member
Tariq Iqbal Khan, FCA	Member
Muhammad Atif Kauser	Secretary

IT Committee				
Nasim Beg	Chairman			
Zubair Nawaz Chattha	Member			
Shamsul Hasan	Member			
Asrar Hussain	Secretary			

Human Resources Committee			
Munnawar Hamid, OBE Chairman			
Khalid Aziz Mirza	Member		
Rashid Akhtar Chughtai	Member		
Azmat Tarin	Member		
Sanam Kohati Faiz	Secretary		

## Auditors

Deloitte Yousuf Adil Chartered Accountants

## Legal Advisor

Ghani Law Associates

## **Registered Office**

## Silkbank Limited, Administration Division,

13 L, F-7 Markaz, Islamabad. Direct Tel: (051)-26080-26-27-28 PABX: (051)-26080-77-78-79, EXT: 111

Fax: (051)-26080-29

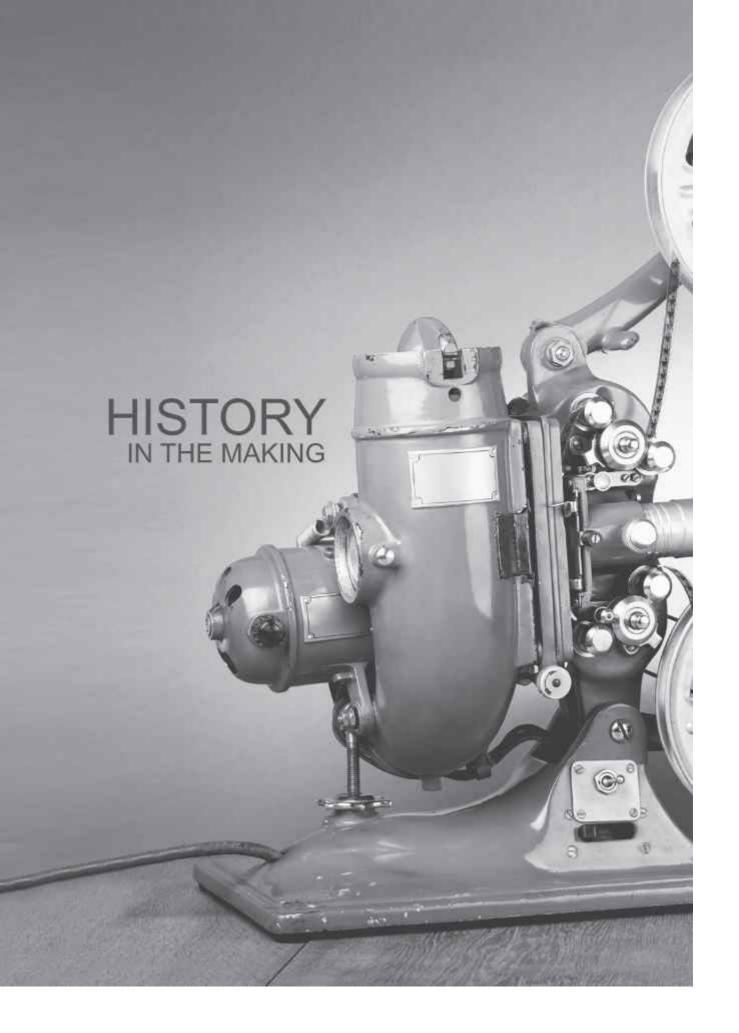
Email: companysecretary@silkbank.com.pk Website: www.silkbank.com.pk

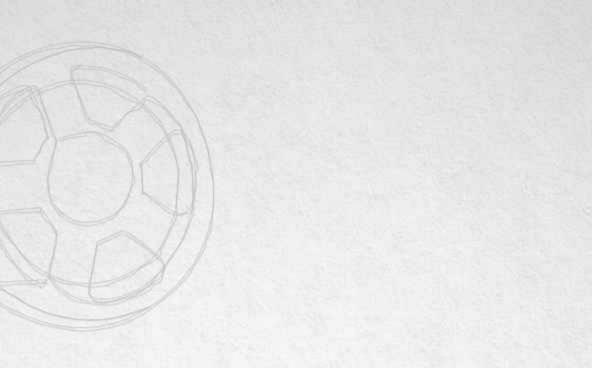
## Share Registrar

## Central Depository Company of Pakistan Limited (CDCPL)

Share Registrar Department
CDC House, 99-B, Block 'B', S.M.C.H.S.,
Main Shahra-e-Faisal, Karachi-74400.
Tel: Customer Support Services (Toll Free) 0800-CDCPL (23275)

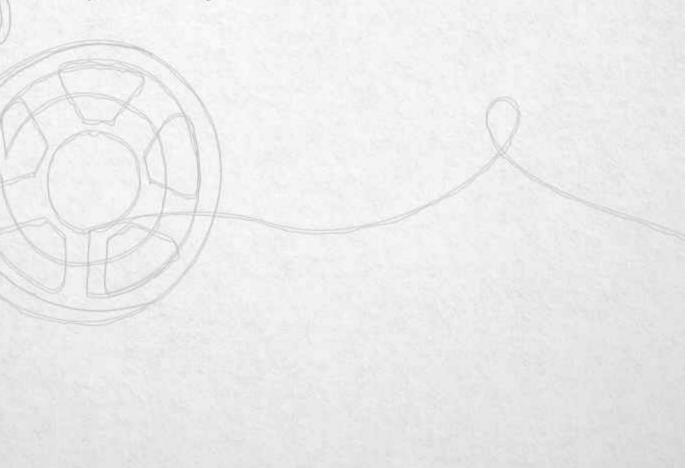
Fax: (92-21) 34326053 Email: info@cdcpak.com Website: www.cdcpakistan.com





## REPORTS AND STATEMENTS TO THE MEMBERS

The year 2017 has been a great year so far in terms of progress, growth and leadership mapping the significant achievement in the history of Silkbank. The reports and statements reflect the status, which the Bank earned through the best practices. Therefore, today we say, we are ascending towards excellence.



# 1 3th Duantanty Report 2017

## Directors' Report

## Directors' Review Report as of September 30, 2017

## Dear Shareholders,

We are pleased to present the financial statements of the Bank for the third quarter ended September 30, 2017.



## Economic Review

Pakistan's economy has been continuously showing good signs. Major successes in the third quarter include the stability of economic growth and controlled inflation. Tax collection has been reduced slightly, adversely impacting the fiscal deficit. The stock market, on the other hand, remained in the range of 42,000 index points to 46,000 index points during the third quarter of 2017.

Real GDP growth has maintained its upward trajectory and increased to a decade-high of 5.3 percent in FY17. Some of the other macroeconomic indicators, such as subdued inflation, investment growth, and rising private sector credit, also showed an encouraging picture. However, decline in exports is overshedowing the otherwise reviving economic activity.

The overall improvement in business sentiments along with supportive policies (historic low interest rate, high infrastructure spending and better law and order situation) has encouraged a number of firms to pursue expansion plans. This was reflected by a significant surge in private sector credit off-take during FY17, with a sizable share of fixed investment loans. At the same time, a hefty increase in machinery imports was also noted.

## **Banking Sector**

The growth in private sector credit was one of the most encouraging developments during the quarter which contributed significantly in achieving the real GDP growth. The sharp surge in private sector credit is a reflection of increasing trust and confidence of the business community in the overall improvement of the country's livestment climate.



The Discount Rate remained stable at 6.25% during the third quarter of the year and the banking sector spreads average improved to 8.093% compared to 5.02% in the preceding quarter. Edvances made in the banking sector improved by Rs. 108 billion and increased to Rs. 6,136 billion for the third quarter of 2017, and at the same time ADR (Asset to Deposit Ratio) improved from 51.51% to 51.22%. Investments picked up amounting to Rs. 8,337 billion and deposits grew by Rs. 11,979 billion.

## Financial Performance

The Bank has posted after tax Profit of Rs. 750.89 million for the nine months ended September 30, 2017.

During this period, total deposits of the Bank grew by Rs. 20.92 billion to Rs. 107.71 billion and gross advances increased by Rs. 15.42 billion.

Summarized financial performance of Slikbank Limited for the nine months ended September 30, 2017, is as follows:

Financial Performance	Rs. in million 1,033.27		
Profit before tax			
Tax - Current	-:		
Prior			
Deferred	(282.38)		
Profit after tax	750,89		
Earnings per share – Basic Earnings per share – Diluted	Rupee 0.08 0.08		

## **Business Performance**

## **Branch Banking**

Branch Banking serves over 160,399 customers and approximately represents 68,78% of the Bank's deposit base. Branch Banking deposits increased to Rs. 74,073 million during the year from Rs. 57,560 million (as of Dec 31, 2016). This not only amounted to a historic increase of Rs. 16,514 million (YTD 2017), but also enabled Branch Banking to surpass its budgeted targets. The composition of the overall incremental volume accounted for 78% CASA deposit (Rs. 12,872 million), which reflects the management's focus on generating low cost deposits. Current Account and Savings Account registered YTD growth of Rs. 4,352 billion and Rs. 8,520 billion respectively, which favourably improved LCY-CASA deposit mix by 5% YTD 2017.

- Home Remittance: Home remittance business recorded a total of 43,378 transactions and disbursed Rs. 3.03 billion during the first half of 2017. Further expansion is expected by adding new exchange companies and creating new business ventures along with a focus on attracting end customers through incentivized campaigns.
- ADC Business: Silkbank VISA Debit Card ("VDC") continued to show a strong growth in 2017, 8,754 new VDCs were issued during the third quarter of 2017. VDC usage over Point of Sales (POS) during the third quarter of 2017 recorded a spend of Rs. 304.74 million through 79,316 transactions. Highest POS spend was recorded at Rs. 115.07 million during August. 2017. Silkbank ATMs dispensed a cash volume of Rs. 4.25 billion against 398,535 transactions during the third quarter of 2017, with a monthly usage volume of Rs. 1.41 billion.

Alternate Distribution Services and e-delivery channels have added value to the product offerings of the Bank and have enhanced the reach/accessibility of banking services. SlikMobile registrations have reached to 32,318 customers, where new features are continuously being added, alluring customers towards usage of digital platform.

Bancassurance: With a unified goal of enhancing cross-sell and Non-Funded Income, the Bank has also put in significant efforts to increase the Bancassurance business. This resulted in YTD Revenue growth of more than 35% from corresponding period of year 2016. Cross-sell of Bancassurance products to existing branch customers also strengthened customer relationship with the branches while adding strong contribution into the bottom line of the Bank.

All the above contributors helped Branch Banking to remain ahead on YTD budgeted P&L numbers. With new initiatives in pipeline and expected branch network expansion in the last quarter of the year 2017, Branch Banking continues to move higher on the spectrum of positive publicit.

## Consumer Banking

Silkbank offers a versatile product range to customers in consumer fending, to facilitate them in the best possible way as per their requirement and desire. Secured lending products include M'Power, a running finance fecility against mortgage of property and unsecured lending offers products like Ready Line. Personal Loan and Credit Cards. All of these products have performed better than budget in the third quarter of the year on EBIT. In PIL and RL, the Bank meintained

its position as a market leader among the peer banks with a remarkable combined ending net receivable of Rs. 9.81 billion, whereas Ready Line became the first product in Bank's history to achieve ENR of over Rs. 5 billion.

## Unsecured

· Personal Loan: Silkbank Personal Installment Loan ended the third quarter of 2017 with 18 853 active customers and a total receivable of Rs. 4,809 million. A total of 2,332 personal loans were booked in the third quarter. Various internal campaigns were launched to boost acquisition and build momentum for the rest of 2017.



Ready Line: Silkbank Ready Line, an unsecured funning finance facility, has achieved incredible growth and market share since its launch. At the end of the third quarter of 2017, it stands at an ENR of Rs. 5.008 million with 32.295 active borrowers.

During the third quarter, various exciting campaigns and promos were launched with the objective to increase ENR numbers. Similarly, various attractive targeted promos and campaigns were launched to generate spend on Mobile & Internet banking and boost acquisition numbers. As a result of which, we have broken internal record of highest number of bookings in a month. A total of 4,070 accounts were disbursed in the third quarter. Campaigns to attract customers to enroll for value added services of E-billing & SMS Alerts and to activate and channelize spend through VDC were kept running during the third guarter as well.

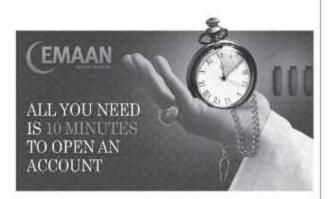
· Credit Cards: As the leading Credit Card Issuer in Pakistan, Silkbank acquired 13,567 new cards during the third quarter of 2017. This has increased the total base to 126,381 cards. Buoyed by sales promotions, portfolio interventions and campaigns, spending on Slikbank Credit Cards increased to 3.94 billion during the third quarter of 2017, an increase of 8% from the previous quarter. Meanwhile, Spend Stimulation Unit booked ENR volume of Rs. 548 million, registering an increase of 37% from the second quarter of 2017. Tactical Alliances offerings include discounts on partner outlets and installment plans for a host of different products, which continue to strengthen the product proposition and have helped in pushing the receivable base to Rs. 3.36 billion.

## Secured

M'Power: M'Power, a product secured against residential and commercial property, stands at ENR of Rs. 2,936 million at end of the third quarter of 2017. Fresh lending is on hold with focus on retaining existing customers and improving delinquency position.

## Emaan Islamic Banking

Emaan Islamic Banking, the Islamic banking division of the Bank, performed well and achieved profit before tax of Rs. 264.876 million as of September, 2017. Deposit book stood at Rs. 12.710 billion, with YTD increase of Rs. 1.809 billion. CASA/Term Deposit ratio stood at 77:23. Corporate advances book increased by Rs. 6.238 billion and stood at Rs. 14.460 billion (Dec'16: Rs. 8.223 billion), registering a year to date growth of 75.86%.



## Compliance with Minimum Capital Requirement (MCR) and Capital Adequacy Ratio (CAR)

The Bank is compliant with the MCR and CAR requirements as prescribed by the State Bank of Pakistan. During the period, the Bank has issued privately placed, unsecured and subordinated Term Finance Certificates (TFCs) of the Bank aggregating to Rs. 2.00 billion. In August, 2017, the issuance of TFCs of Rs. 2.00 billion were successfully concluded by crediting the TFCs units in the respective CDC Accounts/Sub-accounts of the investors. The TFC issue will contribute towards Silkbank's Tier-II Capital for complying with the Capital Adequacy Ratio requirement prescribed by the State Bank of Pakistan under its Basel-III framework and the funds so raised will be utilized towards the Bank's business operations and further expansion.

## Credit Rating

The JCR VIS Credit Rating Company Limited has realfirmed the Long-Term entity rating of Silkbank as A- (Single A Minus) and Short-Term rating as A-2 (A-Two). Outlook on the assigned ratings is "Stable".

## Future Outlook

Going forward in 2017, customer service excellence would conlinue to be a primary objective and key differentiator in the market place. Low cost of funds will be maintained and sales and marketing efforts will increase introduction of new accounts. With the successful conclusion of the TFC Issue in August, 2017, It is expected that the Bank's rating will improve, which will eventually improve the core deposits ratio v/s total deposits. The Bank is also increasing its distribution footprint by opening new branches both on the Islamic and conventional side, at strategic locations all over the country which should enhance the Bank's ability to mobilize deposits and subsequently lend and invest increasingly in earning assets. On the other hand, the Non-Earning Assets will be reduced to accrue additional capital gains. Going forward, productivity initiatives will continue in 2017, focusing on premises rent, utility & other operating expenses. The Bank will also continue to focus on the Customer Franchise by reducing the exposure on evergreen and term facilities in the Corporate & SME segments and replacing them with short-term trade finance and self-liquidating exposure. Efforts will also be made to revive the mortgage business in the current low interest rate scenario, to provide further growth in the consumer banking business. Most importantly, the Bank will increasingly emphasize on human capital by strengthening a pay for performance culture and an improved succession planning process

With the strong base built to date and the successful implementation of the key strategies outlined above, your Directors are hopeful that a profitable growth of the Bank will show an increasing trend in the years to come.

## Acknowledgement

We once again take this opportunity to express our deepest gratitude to our customers and business partners for their continued support and trust, and our sincere appreciation to the State Bank of Pakistan for their guidance and cooperation extended to the Bank. We are also equally thankful to our associates, staff and colleagues for their committed services to the Bank, and look forward to their continued support.

For and on Behalf of the Board of Silkbank Limited

was /A-Azmat Tarin

President & CEO Karachi, October 26, 2017 Mumawar Hum of Munnawar Hamid, OBE

Chairman



## و انر یک طرز را پورٹ 30 عبر، 2017 تک دائر یکٹر ک جائزه رپورٹ

معزر شيئر بولارز،

ام 30 جرد 2017 في مع في ال عربي من كالي في المد كالمال كوتوار من الله المن الله المواقع المواق



إكدان كى معا أن حالت يمي مسلسل بالبرق يعلى جدال يعيد تبرى سداك كدية كالعرابين عن معا أي لا تح الدريك أن عن ال ي ريش وصل عن تعرف كوك كال من عن من الما تعدد من يوكن الريدار الله يا المرك من المرك من المرك من المرك من المرك ا عاكساركيث 42,000 الأيكر يا تشديد 46,000 الأيكل يونف راي

مان مال 2017 عن المن لذكر إلى الحراق عن أرفر عن من الإن الـ 5.3 يفوع في عن المراد والمشادق التي يحيد تحالى مرفاق مرباي كادان ترقى الدين عن معدة يراجريت يجركه باستى كال مهند ترقى تفوال ساجه وه أعان على كل الكر

かいはというかんしいかからいきがったからなったからいからいからいんかんしていって فراد كاه مساخرات كى سيكرود 2 كانتو يدير كل مدار كري را كرست ما كامال 2017 كدودان يرائع بدوا يكري المرافز ي 

## بنكش بيكر

かいかいとしているいかいかいはいといことのはなるなっていましていいでんかとして - Christophia the new Linds

مال كي ترك مراي ك ووال وها في الرك 6.26 في وي المراي المرا عَلَيْهُ مِن عَلَى 108 كُلِي عَلَى عَلَى الْمَالِي عَلَيْهِ الْمُوالِقِينَ عَلَيْهِ الْمُوالِقِينَ المَالِيةِ المُوالِقِينَ المُن المَالِيةِ المُوالِقِينَ عَلَيْهِ الْمُوالِقِينَ المُن المَالِقِينَ المُن المُ تيري سرداي على 6,136 فين دويرة الشافر عواد أي 2017 كي تيري سرداق كدومان ADRIASSEL to (51.51 Daposit Ratio فيد ع يوكر 51.22 فيمد يوك و الأستقى ومركر 6,337 أين دوسااه 28-52 No. 11,978 AL



30 جم 2017 والمع بو عادا سافيادي ويك في 50 مين ويد ي كالعداد التي من في كالعدال كي ريد الى منت ك دوران ، ويلك كالريا إلى 20.92 في رويد عدام 107.71 في رويد و كا او تحول الموافع - Low Ly wort 16.42

30 حَبِرة 2017 لِفَتْمَ بُولَة وَالْفَادْ وَوَ لَكَ الْمِيْلُ كَالْمِلْ كَالْمُولِّ كَا فَتَصَرِّ مِن وَالْمِ

ياريق ته رکدرگی	ددے (طین بی)
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,	(282.38)
ارنگن طائح ارنگن طائح	750.89
يترآمدنى _ خيادى يترآمدنى _ وانكيبين	± 5/ 0.08 0.08

## B16108108

## يرون وكالما

يراغ والمناف 160,399 عن الدرار في المناب والدائر بي الدائر بي 68.78 في من كان الدين الدي كان كان كا كرائي إلى - عال منك ودوان برا في ولكنَّ وإلى 57,560 فين ودي (31) بر 1016 من الما يك المارك 74,073 میں در ہے تھے کا کے در زیم ل 16,514 میں در ہے ( YTD 2017) کا انگی کس قد الشاف کے گھ عارة والك أوال تعلى والمريح والمياة المعادية على شال وركس ويواكر الك شامة الفاقي ألم المكاوي على ويد عارات ا کاؤنٹ سونگ اکاؤنٹ ڈیاڈٹ بھی 78 ایسر کا انداز نوا ہے۔ کرنٹ اکاؤنٹ سونگ اکاؤنٹ کی 12,872 بھی دو ہے گی TYTO Growth و يعتان في كري المستركة و المراجع المراجع المراجع المراجع المراجع المراجع المواقعة المواقعة المواقعة عد 2017 YTO عد في المنظمة الم

2017 كا من شيك كالمناك مع من كل كالمناك المناكم 43,378 كالا يجزود 3.03 من المناكرة ところはさいはいなといいはどとからせんとかとうかかりまからとってよくかいな ماتوس تداول كويو كرار العدائيان كلدا المساراتين كالإدعاش كالوساك

## الصافى كالالال

مك يفك ويرا فيديد المرور "VDC") يد 2017 عي اللهم جداد به كان كل . 2017 كل أيرك مد يدى مك الداك 8,764 نے وہ الم برت کا راز جاری کے مجھ اور 2017 کی تیمری سروی کے دران ہوائنے نا آسائل برکارڈ کے استول سے ية الحج 79.316 زال أنتم: 47.304 تين و عِلَى الكحالاة يَةَ رَيُّولاً كِياكُم عالَت 2017 تكوروال POS را ستەر يادە ئوق كى كاكىنىدە ئايىدۇكى ئى بىزگەر 115.07 ئىيىن دەسىپەكى -2017 كەنتىم دىسىيەيى ئىكىدە دان دەلك يائىساسە ئى الاركة 4.28 (الأولان 4.28 من من 4.24 من الكوار المن الكوار الكوار الكوار الكوار الكوار الكوار الكوار الكوار ا

اللازمة وعرى وأن مروم الداك والعدى العز في يقد كي بدة كان المروك للدو فيت عن المداور عادد والمقال مرومة كان رسال الأمان وايديد سك مواك كرماته معزود في الدمار أوي العاد 32,318 كلدال على عدا مروى على مويدهم يديث يستنسل الفاق يمويدي جماس المجتل بايد قادم كي المرف سادفين كاد محان يدها وادباب

الراس الدين فالم أو المراجع مل في المروية في المرضى ولمن على المساحد في المراجع المراج SMA) = - 35 (YTD Rovenue Growth) & Fig. U.S. S. C. L. S. C. 2016 U.S. E. مودود بدائ حمر تركيدة الموضى بالأخمى كالرائي على كر المراشل التي المراجعي المسياكي المحاجد في عد معن عد ويك كالع المهان على والكاهد في ع

LUCE BANGOVILLES ELECTIVE POL numbers JOURSAYTO - 25 OF FAMILY AND على حد من بيد . يا تب دائمن على موجود سط القدارات اودمال 2017 كي آخري سداق بني موقع برا أي نبيت ومك كي توسط ت ساتعان كالتكاف مسلسل لرق كالمراب كالإلاب صفاف کا فرخی و بیند میک اسال سال باقدار بین مساوقین کے لیے برواکلی کی دوئے کی دی ایک کری ہے تاکہ اگن کی خود شاہد شحابش کے مطابق المجروس سے اینزین مولیات فراہم کی جائیں۔ مخولاقرضول کیا یہ: کمنس پھرادی یاود شال ہے ہوکہ جا کیا كدين كاشير على أكدود الرائي في ليسينين عداد في تفوي قراء وبالى التي موديد والكن بي الأراق وم الرافان الدكريات الله ذو زائل جي الإنكام يود النفس الم مال كاليول مراي من EBIT و الإسك عالم المائة كالرواكي والفارو كيدي PIL اور PIL ی باقت نے 8.81 میں دھیدے قاتل تاکر قراع صول کے ماتھ سے جمعری وکٹر رہی اور ایک ایڈری دیارے المَّرِّ فَي وَلَي مِنْ لِمَا فَي وَلَدُ كُونَ فَي مِنْ الْمُعَلِّينَ فِي مِنْ الْمَا عَلَيْهِ عِنْ الْمَا عِل



يرسش لون

سال 2017 کی تیمری سری کے افتاح ہے ملک بیائے چکی اقعالی میلان کے 18.853 ایکنیٹ ریٹی مجھود ہی ابوال اعزل محوار وعدف كروال كليرة كرنياده معترادة حول الالارتز مال 2017 كم الحال كالمان مواريون

سك وللدريك الأواكية فيرته في الدائل والمن المسلطان ع عمل في أقاد عن واقال الناواز في الدارك المسارك الماسية سال 2017 كى تيم في مدان كا التأم يدي والعد 5,008 فين دوريد ك BIR الد 32,295 الأفراض الدول ك

تيم ق سرياق محدودان ، ENR كي تقواه يو حدث كر ليج كي يَه تأكي كي الدي واوز عنادات كرواسة مكان المارك ووياكن الدائز بيد ولك سراحه ل كوفروغ ويع الدحوي كالعواد الإحارة المحارة المراح في تشش وركار وموزاه ويميم والمدارة الرافي كتى .. جى ك تشريحى يم خ ايك ايديمي مب سے زيود يكنو والل كر ك كالم ترقى ديلانة قرارات .. تيمرى سرماتي يم يك 4,070 الكانتس كم الماسك بوقير من هجينا في وقد الدائي إنك المرائع الحريق ولجوابية لروم زيك بجيالها فاكروا كر الدويزا الدين كالمائك أربيع فرج كريء المن فلندع لي تشرى ساي عن بحي شيخ بيان كل ...

كرغ ت كاملاز كا هراء كربوار له سدياكنزان تكرامغه اول كالبيست وكالا الاستان الكرون بدائل ى 13,567 ئىللىن يېدى كىيە جى سەلى كارزى 126,381 ئاردىكە بالىرى كەر كىلىدى كى بار مۇر يادا تولىدادىد تحقوق کا میانی کے ذریعے ملک وقت کرنے شدگار کا سے کا مقول ہی 2017 کی تیم کام رافق کے دوران 9.94 شمیل دوریکا ا شا و بود ، بزرگر گیل سده ی سکه خاری نیم ۵ قیمد در دو سیه سال دودان و اسین امنیم لیش نیزندندگی 548 ملین دوسیا کا ENR بك اوا يوكر 2017 كر دوم كر مديري من مناها يدي 37 أيسداران من المنكري الأشوى المنظري من بالتواقف لیفس بردهایده اولانک برداکش کے لیے المت کسلہ بنان ٹائی ہیں، جس سے بروا کمٹ کی ارقاعی استام عادا اوران ٹی وصول فرقم Just 2 1 1 2 200 3.35 Col

ائت يان در يا نشخ اندر قبيان كي ليجا كي مي والمن سبيد الر 2017 كي تيم زل سال ك النشاح بر 2,938 مين در سيدًا ENR رکھا ہے۔ اور وہ صارفی کو وقرار در کھنے اور کھی بھی تشم کی ادام اور این سے محفوظ رہنے کی اور سے ایسی ایم یا ور شوساتھ أرفر جامت والأساليا كمياس

## الحالنا اسلامك ويتكنك

بيائدك اطلاك بينكشدا يا إزال الفاق اطلاك والتقد كى كادكري أيجى دى سيه تعاهم 2017 كلب 264.876 عين رد بینا من تح تح الرائل ما الرائد المارد المارد كي عن 12.710 شيرور بيد المارد كي كال سے YTD عن 1809 شي وديدي الماف الواركون الافتان ميريك الافتان أوم وبالشائة كالمتاحب 77:23 وبد كارجوب المام تل على 238 6 مين دو يه الفار عالى على المار 14.460 مين دو يه ي الأثم عما ( وعمر 2016: 8.223 مين دو يه ) - جمل س TD 75.86 Growth أحداث



تم ہے م کبینل کی ضرور پات اور کبینل کے موز وں تا سب کی تحیل

ونك الأنب وبك ألب والمنان في فوائد على يؤكروه كم ع والكول في خوديات الدكول مكانوون فالمسبيل تشيل كزاريد اس منت کے اوران ریک نے جھوٹی کی میں دیا ہے کی المری مریک کے ایج مختر الله اللہ المریک (TFC) مریک (TFC) كياب المست 2017 شريع بالمولان بريس كان ذك في الكانتس أنه في الأنتس شرق الله بي ويش كي كرية ألك سك فريس في ويشي روسیه کے لی ابغیہ میز کا اجزاد بازی کا موتی کے مراقع کسل ہوا۔ کی ایف می ایٹو سک بیقٹ کے فقر 11 مجھوٹی میں صور سال کا کا کر ا خیات دیک آف واکنتان سکایسل ۱۱۱ فریم درک کی تحق آویز کرده کمیال کی موزدهدد سکانا سب کی خودت کی تشرک یا سک 上上をしているととではからかんかんしらいなしました

JCR VIS مَعْ لِلْهُ رَفِّلُكُ فِي أَوْلَدُ مِنْ مِنْكُ وَلِمَا كَالْهُورُ مِنْ المُولِي مِنْ المُحْفِرُ وَقَلَ الرَّهُورَ A-2 مَا (اے ساز) آم مدلی رینگ کا حال جو نے کا عوارہ ایشن والا ہے۔ مقرد ور الکونکر "Stable" آران ہوئے۔

متتتل كيصورت حال كاجائزه

ا کے 2017 میں اجدا فیادل مقعد شاعاد محترم وی کی فراعی اور ماریت عمل انتها ماحل کرنا ہوگا کی انگست کے فقاد اگر برقر ادر کھا جائے کا 1912 ایٹ اور کیا تھا۔ کی کوششوں سے مزید سے اٹھائی تنس متعادف کردائے جا کی گے۔ انگست 2017 میں فی اللهاق المؤكركا وإسباقا كالمعالمة ولاقتاك والحرية كالبائد كالدوائد عماان الإعماض سركز فالماؤات كالمام -SETUTURE # ELLINGUE

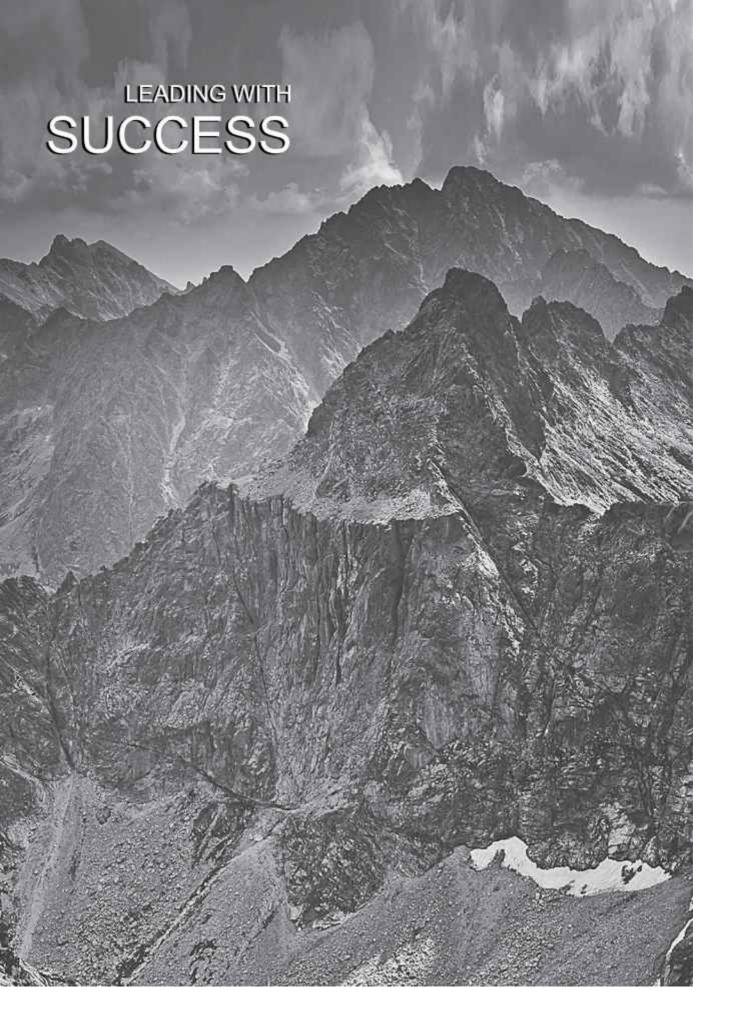
وقب مك بكر شربايم مثل من برامما لكساور واقتي وتنقيف كي ونب براكين شاول أنوا في ذعري والن مي احداد كرواب جمل من وللساكية بالأس الكوران على لا سنة في الماحيت على الشائة والكالار بعدازان الاسنة حاس في كريسة المناسيجة والاوسية والا أر عند المادور بالادل كريد كالدور كالرف أن الافول أوكرك بوسفة في الدن المؤلِّر الدن العوى وقد كا خروائي وشواه إلى اس ساندن كولل دمش عدر الدوائي وك 2017 على بدادا في الدارات كوم ركاد كالباب كالحس الاست كالراب و فين الدويكرا إي بالمساخ اجت في سائع به كريك ويُسكم فرق الأركى استة المدامل بين الديك أجس تع يدي كار بي ويت الدرائين الم الك يلمقش على الدو كرين الدوم يتعلي وكم عن جائدة كا ادر المجر الشل عافي الأس الدميات للكريخ والساائين وسعوا بالمارة كالمرسورة كم منافح فرق على وال كالمدوراة فرد كليد كالمعربية الشرك بأي كي ع كركن ومرورة تك والن على مريوز في كي جارت مديد عداجم وكرونك زياده عند باده السالي كموال وقور وسدكا حمل سك مع كاركره كارتوارا بالمساحة كالوكام يأب يلاتك يراسك كالماسكة

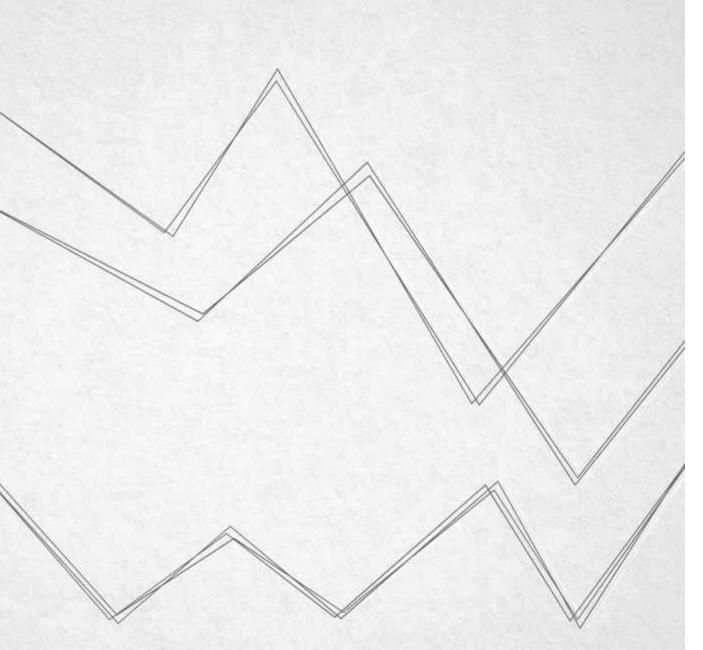
اب كك كالمتحام الجاوادرة أود بالا اجر محمدت البول كي كامياب تحيل كم ماهدة بيسكذا تريك أي أميد إلى كرمنا في الني يواوار كما بدوامته أسدوا المنال شروف شرار في كارعان ويدوع وعام الكار

ا مها يك إرابع اسية مها رفين اوركاره إركارتم كن واحدل كالتيبة ل سي هنم بيدا اكرية جي جنبول نية وارب ما تعرشش قدول كا مقابره كيان الم يراسية المنوكا الخباركيار بم عال من سيدائيت وقد اك ياكنان يرهم كاربي عن على في وقد لاك وحانے علی جی دہنا کی اور تھا ہوں فراہم کیا ۔ ای افریع سم اسٹا ایسوی ایٹی ، شکے اور کھنگز کے بھی خوکو او جی کا افوال نے جائے کہ الكام بوط المن عفال الورعتى يم محى الناسك المسلمة والدي البيد يكان يرار 300 23 10 10 10 19 2 14

> Away ai معدايد كالكاو 2017-15 28 21

Mumawa Aunica الإرجاء OBE المتركز





## FINANCIAL STATEMENTS

After a long haul of perseverance, integrity, humility and teamwork, we have reached the impeccable results, which is yours and our success in the long run. Your passion and commitment has made it possible for Silkbank to embrace success.

## Condensed Interim Statement of Financial Position

As at September 30, 2017

		2017 Un-audited	2016 Audited
ASSETS	Note	Rupees in '000	
Cash and balances with treasury banks		7,185,098	7,370.962
Balances with other banks:		439,393	87,748
Lendings to financial institutions		6,401,221	706,572
Investments - net	8	43,175,269	37,488,482
Advances - net	9	81,548,496	64,802,628
Operating fixed assets		4,137,225	4,101,219
Deferred tax assets - net		3,456,219	3,704,745
Other assets		16,919,972	16,771,466
		163,272,893	135,033,822
LIABILITIES			
Bills payable		1,974,722	3,996,044
Borrowings		35,574,456	30,195,702
Deposits and other accounts	10	107,712,056	86,787,423
Sub-ordinated loans	.31	2,000,000	
Liabilities against assets subject to finance lease		7,870	10,694
Deferred tax liabilities		¥1	-
Other liabilities		3,279,801	1,989,371
		150,548,905	122,979,234
NET ASSETS		12,723,988	12,054,588
REPRESENTED BY			
Share capital	12	90,818,612	77,998,099
Discount on issue of right shares		(67,387,238)	(56,566,725)
Reserves		327,845	327,845
Advance against shares subscription	1.3	¥2	2,000,000
Accumulated loss		(11,019,497)	(11,757,111)
		12,739,722	12,002,108
(Deficit) / surplus on revaluation of assets - net of tax	13	(15,734)	52,480
		12,723,988	12,054,588
CONTINGENCIES AND COMMITMENTS	14		

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

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Azmat Tarin President & CEO Mumawa Amid

Munnawar Hamid, OBE Chairman Stonead.

Shahzad Enver Murad Director Did

December 31.

Shamsul Hasan Director

## Condensed Interim Profit and Loss Account - Unaudited

For the nine months ended September 30, 2017

		Quarte September 30, 2017	r ended September 30, 2016	Nine mon September 30 2017	ths ended September 30, 2016
	Note		Rupees	in '000'	
Mark-up / return / interest earned Mark-up / return / interest expensed Net Mark-up / interest income	15 16	3,081,997 (1,634,365) 1,447,632	2,381,306 (1,276,178) 1,105,128	8,240,001 (4,189,961) 4,050,040	7,494,557 (4,199,797) 3,294,760
Reversal / (provision) against non-performing loans and advances - net (specific) Provision against small enterprise and consumer financing - net (general) Recovery against written off loans Impairment in the value of investments	9.3 9.3	181,960 (29,396) 32,113 - 184,697	(194,442) (26,005) 41,912 (4,282) (182,817)	(80,099) (57,162) 71,468 (22,723) (88,516)	(516,626) (51,087) 46,986 (14,936) (535,663)
Net mark-up / interest income after provisions		1,632,329	922,311	3,961,524	2,759,097
NON MARK-UP / INTEREST INCOME					
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies (Loss) / gain on sale of securities - net Unrealized gain / (loss) on revaluation of investments - held-for-trading Other income Total non mark-up / interest income		388,956 5,794 46,582 (13,041) 1,884 151,401 581,576 2,213,905	292,730 12,732 32,977 91,024 (14,481) 271,404 686,386 1,608,697	1,073,477 28,038 118,657 35,396 1,232 643,977 1,900,777 5,862,301	898,680 41,140 129,349 152,870 (14,571) 419,970 1,627,438 4,386,535
NON MARK-UP / INTEREST EXPENSES					
Administrative expenses Other (provisions) / reversals / (write off) - net Other charges Total non mark-up / interest expenses		(1,664,685) (83,385) (46,316) (1,794,386)	(1,332,415) (29,830) (1,362,245)	(4,635,792) (85,982) (107,252) (4,829,926)	(3,943,594) 413,433 (73,774) (3,603,935)
PROFIT BEFORE TAXATION		419,519	246,452	1,033,275	782,600
Taxation - Current - Prior - Deferred		(146,888) (146,888)	(86,533)	(282,384) (282,384)	(277,383) (277,383)
PROFIT AFTER TAXATION		272,631	159,919	750.891	505,217
			Rug	pee	
Basic earnings per share		0.03	0.02	0.08	0.06
Diluted earnings per share		0.03	0.02	0.08	0.06

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

President & CEO

Munnawar Hamid, OBE Chairman

Shahzad Eriver Murad Director

## Condensed Interim Statement of Comprehensive Income - Unaudited

For the nine months ended September 30, 2017

	Quarte	Quarter ended		ths ended
	September 30, 2017	September 30, 2016	September 30 2017	September 30, 2016
		Rupees	in '000	
Profit after taxation	272,631	159,919	750,891	505,217
Other comprehensive income				
Items that will not be reclassified to profit and loss				
Remeasurement (loss) / gain of defined benefit plan Related effect tax	:	16	(20,365) 7,128	505 (176)
	*	-	(13,237)	329
Comprehensive income transferred to equity	272,631	159,919	737,654	505,546
Components of comprehensive income not reflected in equity				
Net change in fair value of available-for-sale securities . Related tax effect	(103,378) 36,182	50,964 (17,837)	(150,537) 52,688	(29,780) 10,423
	(67,196)	33,127	(97,849)	(19.357)

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

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Azmat Tarin President & CEO humawa Amica

Munnawar Hamid, OBE Chairman Stomud

Shahzad Enver Murad Director Rul

Shamsul Hasan Director

## Condensed Interim Statement of Changes in Equity - Unaudited For the nine months ended September 30, 2017

	Share Capital	Discount on Issue of Shares	Statutory Reserves*	Advance against shares subscription	Convertible Preference Shares	Accumulated Loss	Total Equity
				Rupees in '000	10		
Balance as at January 01, 2016 - Audited	77,998,099	(56,566,725)	180,134	2,000,000	2,200,000	(11,334,916)	14,476,592
Total comprehensive income for the nine months ended September 30, 2016							
Profit after tax for the nine months ended September 30, 2016 - Un-audited	(4	(4)			(4	505,217	505,217
Other comprehensive Income - Un-audited Total comprehensive income for the nine months	-					329	329
ended September 30, 2016 - Un-audited Redemption of Convertible Preference Shares	2.7	3	35			505,546	505,546
including profit	38	21	**	3	(2,200,000)	(1,020,800)	(3,220,800)
Transaction cost of redemption of Convertible Preference Shares	135	(4)			1.8	(10,138)	(10,138)
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation- net of tax						12,154	12,154
Balance as at September 30, 2016 - Un-audited	77,998,099	(56,566,725)	180,134	2,000,000	-	(11,848,154)	11,763,354
Total comprehensive income for the quarter ended December 31, 2016							
Profit after tax for the quarter year ended							
December 31, 2016 - Un-audited Other comprehensive income	7.4		*	-	7.0	233,336 4,226	233,336 4,226
Total comprehensive income for the quarter		- 2				4,620	7,660
ended December 31, 2016	-	3.00				237,562	237,562
Transfer from surplus on revaluation of fixed assets						4 400	4.400
on account of incremental depreciation- net of tax Transfer to statutory reserves	- 8	- 6	147,711		- 8	1,192	1,192
Balance as at December 31, 2016 - Audited	77,998,099	(56,566,725)	327,845	2,000,000	#	(11,757,111)	12,002,108
Total comprehensive income for the nine months ended September 30, 2017							
Profit after tax for the nine months ended							THE STREET
September 30, 2017 - Un-audited		350	51	3	- 22	750,891	750,891
Other comprehensive Income - Un-audited Total comprehensive income for the nine months			+-			(13,237)	(13,237)
ended September 30, 2017 - Un-audited	12	74			39	737,654	737,654
Issuance of right shares at discount	12,820,513	(10,820.513)		(2,000,000)	135		
Share issue cost	14	31	- 5	7	1.4	(3,616)	(3,616)
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation - net of tax	72	100	-		72	3,576	3.576
Balance as at September 30, 2017 - Un-audited	90,818,612	(67,387,238)	327,845	-	- 1	(11,019,497)	12,739,722
		1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	2001/09/12/10			14-21-22-23	

<sup>\*</sup> Statutory reserve represents amount set aside as per requirement of section 21 of the Banking Companies Ordinance, 1962.

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.



Azmat Tarin President & CEO

Munnawar Hamid, OBE Chairman

Shahzad Enver Murad Director

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## Condensed Interim Cash Flow Statement - Unaudited

For the nine months ended September 30, 2017

Septen	ber	30,
	17	

September 30, 2016

Note

Rupees in '000

CACH	EL OWN	CEDOM	OPEDATING	ACTIVITIES

CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		1,033,275	782,600
Less : dividend income		(28,038)	(41,140)
		1,005,237	741,460
Adjustments for non-cash items			
Depreciation on fixed assets		291,287	263,081
Depreciation on non-banking assets acquired in satisfaction of claims		68,348	62,360
Amortization of intangible assets		65,864	59,766
Amortization of premium on investments	0.0	162,431	240,355
Provision against non-performing loans and advances - net (specific)	9.3	80,099	516,626
Provision against small enterprise and consumer financing - net (general)	9.3	57,162	51,087
Impairment in the value of investments		22,723	14,936
Unrealized (gain) / loss on revaluation of investments - held-for-trading		(1,232) 694	14,571
Share of loss / (profit) from associate Other provision / (reversals) / write off - net		85.982	(8,314)
Gain on sale of operating fixed assets		(1,077)	(129,266)
Gain on sale or operating lixed assets		832.281	671,769
		1,837,518	1,413,229
Increase in operating asset		1,037,310	1,413,228
Lendings to financial institutions		(5,694,649)	(643.914)
Net investments in held-for-trading securities		(33,631,147)	(14,351,523)
Advances		(16,883,129)	(3,998,404)
Other assets		(135,193)	(1,266,431)
Control describe		(56,344,118)	(20,260,272)
(Decrease) / Increase in operating liabilities		16 8 3 6	
Bills-payable		(2,021,322)	292,425
Borrowings		5,378,754	622,495
Deposits		20,924,633	4,859,441
Other liabilities		1,299,151	224,536
		25,581,216	5,998,897
		(28,925,384)	(12,848,146)
Income tax paid		(138,468)	(101,918)
Net cash flows used in operating activities		(29,063,852)	(12,950,064)
CASH FLOWS FROM INVESTING ACTIVITIES			
Net investment in available-for-sale securities		27,620,744	15,962,651
Subscription of right shares		(11,537)	12.0
Dividend received		27,359	34,929
Proceeds on disposal of operating fixed assets		46,552	427,538
Net investment in operating fixed assets		(447,045)	(319,018)
Net cash flows generated from investing activities		27,236,073	16,106,100
CASH FLOWS FROM FINANCING ACTIVITIES			
Redemption of Convertible Preference Shares			(2,200,000)
Profit paid on redemption of Convertible Preference Shares			(1,020,800)
Transaction cost paid on redemption of Convertible Preference Shares		3	(10,138)
Transaction cost paid on right Issue		(3,616)	(10,130)
Issuance of term finance certificates		2,000,000	S
Finance lease obligation paid - net		(2,824)	(2,540)
Net cash flows generated from / (used in) financing activities		1,993,560	(3.233,478)
Net increase / (decrease) in cash and cash equivalents		165,781	(77,442)
Cash and cash equivalents at the beginning of the period		7,458,710	7,537,735
Cash and cash equivalents at the end of the period	18	7,624,491	7,460,293

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

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21 3" Quarterly Report 2017

Mumawa Annie

Shahzad Enver Murad Director The same of the same

Azmat Tarin President & CEO Munnawar Hamid, OBE Chairman Shamsul Hasan Director

For the nine months ended September 30, 2017

## 1 STATUS AND NATURE OF BUSINESS

- 1.1 Silkbank Limited ("the Bank") was incorporated in Pakistan on April 04, 1994 as a public limited company under the Companies Ordinance, 1984. The Bank commenced commercial operations in May 1995. The Bank's shares are quoted on Pakistan Stock Exchange Limited. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962. The Bank operates through 88 branches including 10 Islamic banking branches in Pakistan. The Bank's registered office is located at Islamabad. The short-term and long-term credit ratings of the Bank rated by JCR-VIS Credit Rating Company Limited in June 2017 are "A-2" and "A-" respectively.
- 1.2 Major shareholders of the Bank as on September 30, 2017 are Sinthos Capital (comprising of Mr. Shaukat Tarin, Mr. Sadeq Sayeet and Mr. Azmat Tarin), Arif Habib Corporation Limited, International Finance Corporation (IFC), Nomura European Investment Limited Bank Muscat S.A.O.G. Mr. Zulgarnain Nawaz Chatta / Mr. Zubair Nawaz Chatta of Gournet Group and Mr. Atifullah Khan / Mr. Kifaya Ullah Khan / Mrs. Shanaz Begum / Mr. Muhammad Abdullah Khan of the Bangash Family.
- 1.3 In order to meet the capital requirements prescribed by the State Bank of Pakistan (SBP), the Bank in 2014, had announced Rights Issue of Rs. 10 billion through issuance of 6,410,256,410 rights shares at Rs. 1.56 per share at a discount of Rs. 8.44 per share ("Rights Issue"). The Bank received Rs. 10 billion (including Rs. 2 billion received in December 2014 from certain investors) in its rights shares Subscription Account (maintained with the Bank) out of which the Bank issued shares for Rs. 8 billion in the financial year ended December 31, 2015.

The State Bank of Pakistan (SBP) had allowed (to meet the MCR and CAR requirements) the Bank to consider the advance agains shares subscription of Rs. 2 billion, received from the Bangash family, for the purpose of MCR and CAR as of December 31, 2016. On January 13, 2017, the Bank issued 1,282,051,282 shares against the subscription amount of Rs. 2 billion to four investors (of the Bangash family). With the issuance of these 1,282,051,282 shares, the Rights Issue stands completed and the bank was able to meet prescribed requirement of MCR.

During the period, the Bank has further issued privately placed, unsecured and subordinated Term Finance Certificate (TFCs) aggregating to Rs. 2 billion, to fund future business expansion and ensure compliance with SBP CAR requirement. The issuance of TFCs or Rs. 2 billion has been successfully concluded by crediting the TFCs units in the respective CDC accounts / sub accounts of the investors in August 2017.

As at September 30, 2017, the capital of the Bank (net of losses and discount on shares) amounted to Rs. 12.41 billion excluding general reserves of Rs 327.84 million. Further the CAR of the Bank as at September 30, 2017, as reported to the SBP, is 10.97%

The SBP, on conclusion of its inspection for the year ended December 31, 2015, had instructed the Bank to create and maintain provision against certain non-banking assets amounting to Rs. 272.07 million. On Bank's request, SBP through its letter No. OSED/SEU 14/049(01)/17236/17 dated July 24, 2017 allowed the Bank to stagger said provision in amounts of Rs. 81.621 million, Rs. 81.621 million and Rs. 108.82 million in the quarters ended / ending June 30, 2017, September 30, 2017 and December 31, 2017, respectively. Had this benefit of staggering not taken by the Bank, profit before tax and CAR for the nine months period ended September 30, 2017 would have been lower by Rs. 109 million and 0.09% respectively.

## 2 BASIS OF PRESENTATION

- 2.1 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these condensed interim financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.
- 2.2 The Islamic Banking branches of the Bank have compiled with the requirements set out under the Islamic Financial Accounting Standard (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) and notified under the provisions of the Companies Ordinance 1984, except for the adoption of IFAS-3 'Profit and Loss Sharing on Deposits' as disclosed in Note 4.
- 2.3 The financial results of the Islamic Banking branches have been included in these condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking branches are disclosed in note 20 to these condensed interim financial statements.
- 2.4 These condensed interim financial statements have been prepared in Pakistani Rupee which is the reporting and functional currency of the Bank. The amounts are rounded off to the nearest thousand rupee, otherwise stated.

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## Notes To The Condensed Interim Financial Statements - Unaudited

For the nine months ended September 30, 2017

## 3 BASIS OF MEASUREMENT

These condensed interim financial statements comprising of condensed interim statement of financial position, condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with explanatory notes have been prepared under the historical cost convention except that certain fixed assets are stated at revalued amounts less accumulated depreciation and accumulated impairment losses (where applicable) and certain investments and derivative financial instruments have been measured at fair value.

These condensed interim financial statements have been prepared following the accrual basis of accounting except for the cash flow statement.

## 4 STATEMENT OF COMPLIANCE

4.1 These condensed interim financial statements of the Bank for the nine months ended September 30, 2017 have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved Accounting Standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan (ICAP), as are notified under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the directives issued by SBP and the Securities and Exchange Commission of Pakistan (SECP). In case requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the directives issued by SBP and SECP shall prevail.

The Companies Ordinance, 1984 has been repealed as a result of the enactment of the Companies Act, 2017. However, as directed by the Securities and Exchange Commission of Pakistan vide circular no. 17 of 2017, dated July 20, 2017, this condensed interim unconsolidated financial information has been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984.

- 4.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies through BSD Circular No. 10 dated August 26, 2002, Further, the SECP has deferred applicability of IFRS-7 "Financial Instruments: Disclosures" on banks through S.R.O 411(1) / 2008 dated April 28, 2008, Accordingly, the requirements of these standards have not been considered in the preparation of these condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.
- 4.3 The SBP through BPRD Circular No. 04 of 2015 dated February 25, 2015 has deferred applicability of Islamic Financial Accounting Standard-3 for Profit & Loss Sharing on Deposits (IFAS-3) issued by The Institute of Chartered Accountants of Pakistan and notified by the SECP, vide their SRO No. 571 of 2013 dated June 12, 2013 for Institutions offering Islamic Financial Services (IFS), The standard will result in certain new disclosures in the condensed interim financial statements of the Bank.
- 4.4 The disclosures made in these condensed interim financial statements are limited based on the format prescribed by the SBP vide BSD circular letter No. 2 dated May 12, 2004 and international Accounting Standard (IAS) 34, "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, these condensed interim financial statements should be read in conjunction with the annual financial statements of the Bank for the year ended December 31, 2016.

## 5 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statements are same as those followed in the preparation of the annual financial statements of the Bank for the year ended December 31, 2016 except as mentioned below:

## Non-banking assets acquired in satisfaction of claims

Effective from January 01, 2017, the Bank has changed its accounting policy prospectively for recording of non-banking assets acquired in satisfaction of claims to comply with the requirements of the 'Regulations for Debt Property Swap' (DPS Regulations) issued by SBP vide its BPRD Circular No. 1 of 2016 dated January 01, 2016. Non-banking assets acquired in satisfaction of claims are now carried at revalued amount less accumulated depreciation and impairment, if any. Previously, non-banking assets acquired in satisfaction of claims were carried at cost less depreciation and impairment, if any. In the previous year, the Bank had taken exemption from SBP for recognizing revaluation surplus arising on revaluation of non-banking assets acquired in satisfaction of claims as disclosed in note 6 to the annual audited financial statements for the year ended December 31, 2016.

## 6 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The basis and methods used for critical accounting estimates and judgments adopted in these condensed interim financial statements are same as those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2016.

## FINANCIAL RISK MANAGEMENT

The Bank's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended December 31, 2016.

For the nine months ended September 30, 2017

3	INVESTMENTS - NET	- 1	September	30, 2017 - (1	In-audited)	December 31, 2016 - Audited			
			Held by bank	Given as collateral	Total	Helid by bank	Given as collateral	Total	
		Note			Rupees	in '000			
3.1	INVESTMENTS BY TYPES:								
	Held-for-trading securities								
	Market treasury bills Pakistan investment bonds Ordinary shares in listed companies		11,586,763 7,133 14,460	21,430,140 604,799	33,016,903 611,932 14,460	12,636	2	12.636	
	Dec. 10.000 s		11,608,356	22,034,939	33,643,295	12,636	-	12,636	
	Available-for-sale securities								
	Market treasury bills Pakistan investment bonds GOP ijara sukuks		733,618 139,691 3,407,390	3,885,320	733,618 4,025,011 3,407,390	11,052,340 574,723 983,045	15,807,762 8,476,758	26,860,102 9,051,481 983,045	
	Sukuks Term finance certificates - Listed Term finance certificates - Unlisted		200,000 100,000		200,000 100,000	100,000	2	100,000	
	(fully provided)		8,780	1722	8,780	8,780	2	8,780	
	Ordinary shares in listed companies Ordinary shares in unlisted companies		1,113,901	(4)	1,113,901	391,190	*	391,190	
	(fully provided)	- 1	5,680		5,680	5,680		5,680	
	Held-to-maturity securities		5,709,060	3,885,320	9,594,380	13,115,758	24,284,520	37,400,278	
	Shares repurchase (fully provided)		74,910	727	74,910	74,910	2	74,910	
	Investment in associate								
	SPI Insurance Company Limited	8.3	113,667		113,667	102,824	4	102,824	
	Investments at cost Less : Provisions for diminution in		17,505,993	25,920,259	43,426,252	13,306,128	24,284,520	37,590,648	
	value of Investments		(89,370)		(89,370)	(89,370)	-	(89,370	
	Investments - net of provision		17,416,623	25,920,259	43,336,882	13,216,758	24,284,520	37,501,278	
	Unrealized gain / (loss) on revaluation of Investments - held-for-trading		121	1,111	1,232	(488)	2	(488	
	(Deficit) / surplus on revaluation of available-for-sale securities	13.1	(130,311)	(32,534)	(162,845)	27,986	(40,294)	(12,308	
	Total Investments at market value		17,286,433	25,888,836	43,175,269	13.244.256	24.244.226	37,488,482	





September 30, December 31,

For the nine months ended September 30, 2017

			2017 Un-audited	2016 Audited
		Note	Rupees	
8.2	INVESTMENTS BY SEGMENTS	CARAGO	0107077755	NATE:
	Federal Government Securities			
	Market treasury bills		33,750,521	26,860,102
	Pakistan investment bonds		4,636,943	9,051,481
	GOP ijara sukuks		3,407,390	983,045
	Term Finance Certificate, Debentures,		41,794,854	36,894,628
	Bonds and Participation Term Certificates			
	Sukuks		200,000	. VANDA (TSE)
	Term finance certificates - Listed		100,000	100,000
	Term finance certificates - Unlisted (fully provided)		8,780	8,780
	Fully paid-up ordinary shares		308,780	108,780
	Listed companies		1,128,361	403.826
	Unlisted companies (fully provided)		5,680	5,680
	250 SAL-MAN SALEMAN		1,134,041	409,506
	Other Investments			
	Investment in associate	8.3	113,667	102,824
	Shares repurchase (fully provided)		74,910	74,910
	Investments at cost		188,577 43,426,252	177,734 37,590,648
	Less : Provision for diminution in the value of investments		(89,370)	(89,370)
	Investments - net of provision		43,336,882	37,501,278
	Unrealized gain / (loss) on revaluation of investments - held-for-trading		1,232	(488)
	Deficit on revaluation of available-for-sale securities	13.1	(162,845)	(12,308)
	Total Investments at market value		43,175,269	37,488,482
8.3	Movement in Investment in associate			
	Opening balance		102,824	85,002
	Share of (loss) / profit for the period / year		(694)	17,822
	Subscription of right shares during the period / year		11,537	-
	Write off		10,843	17,822
	Closing balance		113,667	102,824
	The bank made additional equity investment of Rs. 11.54 million in SPI Insurance Con	npany Limited through	subscription of 1,	153,692 right
	shares offerred at par i.e. Rs. 10 each,		Sentember 30	December 31,
			2017	2016
			Un-audited	Audited
		1800-100		
9	ADVANCES - NET	Note	Rupees	n 1000
9	ADVANCES - NET	Note	Rupees	n 1000
9	Loans, cash credits, running finances, etc.	Note		
9		Note	70,946,984	60,815,570
9	Loans, cash credits, running finances, etc. In Pakiston	Note		
9	Loans, cash credits, running finances, etc. In Pakiston	Note	70,946,984	60,815,570
9	Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan		70,946,984 70,946,984	60,815,570 60,815,570
9	Loans, cash credits, running finances, etc. In Pakiston Outside Pakiston Islamic financing and related assets Bills discounted and purchased (excluding market treasury bills) Payable in Pakiston		70,946,984 70,946,984 14,460,410	60,815,570 60,815,570 8,222,658
9	Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan Islamic financing and related assets Bills discounted and purchased (excluding market treasury bills)		70,946,984 70,946,984 14,460,410 182,268 146,096	60,815,570 60,815,570 8,222,658 83,647 190,310
9	Loans, cash credits, running finances, etc. In Pakiston Outside Pakiston Islamic financing and related assets Bills discounted and purchased (excluding market treasury bills) Payable in Pakiston		70,946,984 70,946,984 14,460,410	60,815,570 60,815,570 8,222,658
9	Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan Islamic financing and related assets Bills discounted and purchased (excluding market treasury bills) Payable in Pakistan Payable outside Pakistan Advances - gross	9.1	70,946,984 70,946,984 14,460,410 182,268 146,096 328,362 85,735,756	60,815,570 60,815,570 8,222,658 83,647 190,310 273,957 69,312,185
9	Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan Islamic financing and related assets Bills discounted and purchased (excluding market treasury bills) Payable in Pakistan Payable outside Pakistan		70,946,984 70,946,984 14,460,410 182,268 146,096 328,362	60,815,570 60,815,570 8,222,658 83,647 190,310 273,957

For the nine months ended September 30, 2017

			September 30, 2017 Un-audited	December 31, 2016 Audited
9.1	Islamic financing and related assets	Note 20	Rupees I	n 1000
	Murabaha Diminishing Musharaka Musawamah	9.1.1	1,052,378 12,578,181 829,851 14,460,410	1,228,192 6,107,311 887,155 8,222,658
9.1.1	Murabaha financing Financing Advances		1,001,984 50,394	683,057 545,135

Advances include Rs. 5,019 million (December 2016: Rs. 5,820 million) which have been placed under non-performing status as detailed below:

	September	30, 2017 - (U	In-audited)	December 31, 2016 - Audited			
Category of classification - specific	Classified Advances	Provision required (Domestic)	Provision held	Classified Advances	Provision required (Domestic)	Provision held	
			Rupee	s in '000			
Sub-standard Doubtful Loss	295,393 512,839 4,210,542	51,079 89,638 3,510,832	51,079 89,638 3,510,832	573,288 209,794 5,037,243	114,246 43,153 3,873,607	114,248 43,153 3,873,607	
	5,018,774	3,651,549	3,651,549	5,820,325	4,031,008	4.031,008	

Particulars of provision against non-performing advances:

	September 3	September 30, 2017 - (Un-audited)			er 31, 2016 - A	udited
	Specific	General	Total	Specific	General	Total
			Rupee	s in '000		
Opening balance	4,031,008	478,549	4,509,557	5,455,331	515,802	5,971,133
Charge for the period / year Reversals for the period / year	659,067 (578,968)	57,162	716,229 (578,968)	1,054,580 (1,063,587)	70,228 (107,481)	1,124,808 (1,171,068)
Net charge / (reversal) for the period / year Amounts written off	80,099 (459,558)	57,162	137,261 (459,558)	(9,007) (1,415,316)	(37.253)	(46,260) (1,415,316)
Closing balance	3,651,549	535,711	4,187,260	4,031,008	478,549	4.509,557

- 9.3.1 As at September 30, 2017, the Bank has availed benefit of relaxation provided by SBP vide its letter no. BPRD/BRD/Summit/2016/1519 from the requirements Regulation R-8 of Prudential Regulations amounting to Rs. 361 million till September 2017.
- 9.3.2 SBP vide various circulars has amended Prudential Regulations in respect of provisioning against non-performing advances under which the benefit of Forced Sale Value (FSV) has been allowed for plant and machinery under charge, pledged stock and mortgaged residential, commercial and industrial properties (land and building only) held as collateral against non-performing advances upto five years from the date of classification.

As of September 30, 2017, (otal FSV benefit taken against all loans and advances amounts to Rs.535 million (2016: Rs. 668 million), net of tax, which is not available for payment of cash or stock dividend.

September 30, December 31, Un-audited Audited

Rupees in '000

## **DEPOSITS AND OTHER ACCOUNTS**

## Customers

Fixed deposits Savings deposits

Current accounts - non - remunerative Margin accounts - non - remunerative

Others

## Financial institutions

Remunerative deposits Non-remunerative deposits

35,695,373	33.362.662
34,386,583	23,529,436
24,342,183	20,878,121
1,096,546	1,065,919
2,203,762	718,503
97,724,447	79,554,641
9,952,317	7,160,154
35.292	72 628

9,987,609 107,712,056

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For the nine months ended September 30, 2017

September 30, December 31, 2017 Un-audited Audited

Note

Rupees in '000

## 11 SUB-ORDINATED LOANS

Term finance certificates I - private, unsecured

2,000,000

Issue amount	Rs. 2 billion
Issue date	10 August 2017
Maturity date	10 August 2025
Tenure	8 years
Rating	("Single A minus") by JCR
Security	The instrument will be unsecured and subordinated as to payment of Principal and Profit to all other indebtedness of the Bank, including deposits;
Profit payment frequency	Profit will be payable semi-annually in arrears on the outstanding principal amount and will be calculated on a 365 day year basis
Redemption	0.14% of the Issue Amount during the first 7 years and remaining 99.86% in last two equal semi- annual installments of 49.93% each
Mark-up	6 Month KIBOR + 1.85% p.a.
Call option (if any)	The bank may call the TFCs in part or in full, after 5 years on any profit payment date, subject to SBP approval and with not less than 30 days prior notice to the Trustee and Investors. The Call Option once announced will be irrevocable. No Put Option will be available to Investors.
Lock-in-clause (if any)	As per the lock-in requirement for Tier II Issues, neither profit nor principal will be payable even at maturity) in respect of the TFC, if such payment will result in a shortfall in the Bank's Minimum Capital Requirement ("MCR") or CAR or results in an increase in any existing shortfall in MCR or CAR;
Loss absorbency clause	The instrument will be subject to loss absorbency and/or any other requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rule, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank and/or have them immediately written off (either partially or in full). Number of shares to be issued to TFC holders at the time of conversion will be equal to the 'Outstanding Face Value of the TFCs' divided by fair value per share of the Bank's common equity on the date of trigger of the non-viability event as declared by SBP; subject to a cap of 1,238,390,093 shares.

## 12 SHARE CAPITAL

## Authorised capital 12.1

December 31, September 30, 2016 2017 Un-audited Audited No. of shares in '000

2017 Un-audited Rupees in '000

September 30, December 31, 2016 Audited

10,500,000

105,000,000

105,000,000

## 12.2 Issued, subscribed and paid up share capital

10.500,000

800,315	800,315	Ordinary shares of Rs.10 each fully paid in cash	8,003,150	8,003,150
100,000	100,000	Ordinary shares of Rs. 10 each fully paid in cash and issued at a discount of Rs. 2.5 per share	1,000,000	1,000,000
1,771,290	1,771,290	Ordinary shares of Rs.10 each fully paid in cash and issued at a discount of Rs. 7.5 per share	17,712,898	17,712,898
6,410,256	5,128,205	Ordinary shares of Rs. 10 each fully paid in cash and issued at a discount of Rs. 8.44 per share (note 1.3)	64,102,564	51,282,051
9,081,861	7,799,810	and isound at a dispositi of its 6.44 per strate (fibre 1.5) [	90,818,612	77,998,099

Ordinary shares of Rs.10 each

The SBP required each commercial bank to: (a) hold the minimum level of the regulatory capital (net of losses) to be raised to Rs. 10 billion (net of losses and share discount) by December 31, 2013 and (b) maintain a ratio of total regulatory capital to the riskweighted asset (the "Basel ratio") at or above the internationally agreed minimum of 10.65%.

For the nine months ended September 30, 2017

		September 30, 2017 Un-audited	December 31, 2016 Audited
	Note	Rupees in	1 '000
13	(DEFICIT) / SURPLUS ON REVALUATION OF ASSETS - NET OF TAX (Deficit) / Surplus on revaluation of - available-for-sale securities - fixed assets and non-banking assets acquired in satisfaction of claims  13.2	90,115	(8,000) 60,480
13.1	(Deficit) / surplus on revaluation of available for-sale-securities	(15,734)	52,480
	Federal Government Securities Market treasury bills Pakistan investment bonds GOP ijara sukuk	56 (23,882) (11,308)	(15,242) (47,914) (1,565)
	Fully paid-up ordinary shares Listed companies	(120,031)	49,302
	Term Finance Certificate, Debentures, Bonds and Participation Term Certificates Term finance certificates - listed  Related deferred tax liability	2,320 2 (162,845) 56,996	3,111 (12,308) 4,308
13.2	Surplus on revaluation of fixed assets and non-banking assets acquired in satisfaction of claims	(105,849)	(8,000)
	Surplus on revaluation Related deferred tax liability.	126,107 (35,992) 90,115	80,514 (20,034) 60,480
14	CONTINGENCIES AND COMMITMENTS	50,113	00,400
14.1	Direct credit substitutes		
14.2	Transaction-related contingent liabilities		
	Guarantees favouring - Government - Banks and other financial institutions - Others	11,445,283 1,933,610 1,989,510	10.823,354 727,023 2,741,080
14.3	Trade-related contingent liabilities		
	Letters of Credit & Acceptances	6,264,964	4,354,980
14.4	Claims against the bank not acknowledged as debt	413,577	326,102
14.5	Commitments in respect of forward contracts		
	Forward exchange contracts with State Bank of Pakistan, banks and other institutions		
	- Sale	5,561,646	5,894,494
	- Purchase	10,885,408	10,901,763
14.6	Claims against the bank by Competition Commission of Pakistan & Others	35,640	35,640
14.7	Commitments in respect of		
	Property civil work & equipment	48,162	55,430
	Purchase of hardware / software	127,383 175,545	34,507 89,937
14.8	Other Commitments Forward sale cuntract - Market treasury bills	33,018,811	131

14.9 The Bank makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unitaterally withdrawn.



For the nine months ended September 30, 2017

September 30, September 30, 2017 2016 Un-audited Un-audited Rupees in '000

5,518,005

6,681,263

## 15 MARK-UP / RETURN / INTEREST EARNED

On loans and advances to:

Customers

On investments in:

Heid-for-trading securities Available-for-sale securities Heid-to-maturity securities

On deposits with financial institutions

On call money lendings

On securities purchased under resale agreements

## 16 MARK-UP / RETURN / INTEREST EXPENSED

Danneite

Securities sold under repurchase agreements

Call Borrowings

Burrowings from SBP under export refinance scheme

SWAP money market expense

Others

100011000	
644,796	116,809
637,450	1,504,458
	23,397
1,282,246	1,644,664
1,702	1,957
5,513	2,679
269,277	327,252
8,240,001	7,494,557
2,923,830	2,494,737
857,680	1.337.374
227,847	177,085
19,551	36,108
118,048	150,957
43,005	3.536
4,189,961	4,199,797

## 17 TAXATION

- 17.1 The Income tax returns of the Bank have been submitted up to Tax Year 2016. The Bank has filed appeals before Appellate Tribunal Inland Revenue (ATIR) against certain disallowances amounting to Rs. 1,996 million (December 31, 2016. Rs. 1,996 million) made by Tax officer for assessment / tax year(s) 2000-2001, 2001-2002, 2002-2003 and 2004. Income tax returns for tax years 2011 and 2014 were selected for audit. In respect of tax year 2011, an amended assessment order u/s 122(1)/(5) of the Ordinance was passed on June 29, 2017, whereby disallowances aggregating to Rs. 90 million were made. An appeal against the order was filed on July 31, 2017 with Commissioner Inland Revenue Appeals (CIR(A)). Hence as at September 30, 2017, the disallowances amounting to Rs. 772 million (December 31, 2016; Rs. 682 million) in respect of tax years 2003, 2006 and 2011 are pending at CIR (A). Management is confident that the outcome of these appeals would be in favor of the Bank. For tax year 2014, the proceeding of the audit is in process and no order has been passed by the relevant tax authorities:
- 17.2 The proceedings u/s 161/205 of the Income Tax Ordinance regarding monitoring of withholding taxes pertaining to the tax years 2011 to 2014 were completed in prior years. Orders were issued by the Assessing Officer creating total tax demand of Rs. 39 million (already paid by the Bank) along with default surcharge of Rs. 17 million. The Bank's appeals against orders u/s 161/205 for tax years 2013 and 2014 before the Commissioner Inland Revenue (Appeals II) were rejected after which appeals before the ATIR, Karachi have been filed, which are pending hearing. Management is confident that the outcome of these appeals would be in favor of the Bank.
- 17.3 During 2016, the Bank received an Order-in-Original passed by the Assistant Commissioner-2, Sindh Revenue Board (SRB), whereby a demand (including penalty) of Rs. 6.34 million was created in respect of facilitating insurance companies to provide insurance services to the customers of the Bank. The said Order-in-Original was challenged in appeal before the Commissioner (Appeals), SRB who upheld the Order-in-Original passed by the Assistant Commissioner-2, SRB. Against the said Order-in-Appeal, the Bank has filed an appeal before the Appellate Tribunal, SRB which is pending adjudication. Management is confident that the matter will be decided in Bank's favor.
- 17.4 The Bank's return in respect of AJK operations have been submitted up to and including Tax Year 2016. Certain appeals / responses to notices were filed / submitted before the various appellate and other forums which are either pending for adjudication or the proceedings initiated against the Bank have been dropped / withdrawn. Management is confident that the outcome of pending matters would be in favor of the Bank.

For the nine months ended September 30, 2017

September 30, September 30, 2017 2016 Un-audited Un-audited Rupees in '000

## 18 CASH AND CASH EQUIVALENTS

Cash and balance with treasury banks Balance with other banks 7,185,098 7,343,805 439,393 116,488 7,624,491 7,460,293

## 19 RELATED PARTY TRANSACTIONS

Related parties comprise directors, major shareholders of the Bank and the companies owned by such shareholders, entities owne by the directors of the Bank, companies where directors of the Bank also hold directorship, associate, key employees, entities the have key management personnel in common and employee benefit plan and defined contribution plan.

Transactions with related parties are carried out in the normal course of business at agreed terms other than those transactions which are made under the terms of employment. Majority of the transactions with related parties comprise loans and advance, deposits issuance of letters of credit and guarantees.

Advances for the house building, conveyance and for personal use have also been provided to the staff and executives at reduced rates in accordance with the employment and pay policy and such advances have not been disclosed in the following schedule. Facility of group life insurance and hospitalisation insurance is also provided to staff and executives. In addition to this, executives of the Bank have been provided with Bank maintained cars.

Transactions with associate and key management personnel are also executed substantially on the same terms or as per the employment terms.

Details of transactions with related parties and balances with them as at the period-end / year-end, other than disclosed elsewhere in these condensed interim financial statements, are as follows:

	Septen	nber 30, 2017 (	Un-audited)	Decer	mber 31, 2016	- Audited
	CEO and Directors	Key Management Personnel & Others	Associated Companies 8 Common Directorship	Directors	Key Management Personnel & Others	Associated Companies & Common Directorship
			Rupee	s in '000		
Balances						
Loans						
Loans outstanding at the beginning of the period / year Loans given during the period / year Loans repaid / adjusted during the period / year	248 60,829 (60,127)	131,749 18,398 (17,135)	1,045,134 2,582,605 (1,799,940)	150 866 (768)	4,070 142,248 (14,569)	1,677,659 1,952,181 (2,584,706)
Loans outstanding at the end of the period / year	950	133,012	1,827,799	248	131,749	1,045,134
Deposits						
Deposits at the beginning of the period / year Deposits received during the period / year Deposits repaid / adjusted during the period / year	18,191 265,655 (273,157)	242,775 3,452,220 (3,137,636)	1,212,842 3,657,973 (3,692,921)	18,090 357,954 (357,853)	1,070,143 6,189,246 (7,016,614)	3,205,349 2,557,555 (4,550,062)
Deposits at the end of the period / year	10,689	557,359	1,177,894	18,191	242,775	1,212,842
Investments - Shares						
Investments at the beginning of the period / year	1.8	(6)	220,733	- 36	+1	231,763
Investments made during the period / year	14	7.0	279,398	23	-	326,597
Investments redeemed / impaired during the period / year	1.0	353	(252,292)	**	±1	(337.627)
Investments at the end of the period / year	19	(4)	247,839		*	220,733

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For the nine months ended September 30, 2017

Septemb	oer 30, 2017 (	Un-audited)	Septemb	per 30, 2016 (	Un-audited)
CEO and Directors	Management Personnel &	Associated Companies & Common Directorship	Directors	Key Management Personnel & Others	

Rupees in '000

## Transactions

Short term employment benefits
Contribution to defined benefit plan
Mark-up earned on advances
Mark-up paid on deposits
Services rendered
Meeting fee of non-executive director
Share of (loss) / profit from associate

99,566	287,267	585	82,142	251,582	63
7,349	19,828		7,018	18,463	
58	11,470	72,274	34	10,265	98,198
314	18,125	47,888	316	8,173	53,024
	113,826	17,015		110,130	25,348
19,005			21,225	-	
001/00/00	*	(694)		5 <del>2</del>	8,314

Balances pertaining to parties that were related at the beginning of the period but ceased to be so related during any part of the current period are not reflected as part of the closing balance of the current period. The same are accounted for through the movement presented above.

Detail of investment in associate relating to related party are given in note 8.3

## 20 ISLAMIC BANKING BUSINESS

The Bank is operating with 10 Islamic Banking branches as of September 30, 2017 (December 2016: 10).

September 30, December 31, 2017 2016 Un-audited Audited

Note

Rupees in '000

## A) STATEMENT OF FINANCIAL POSITION

## **ASSETS**

Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Other assets	9.1 / A-1.1	778,221 64,309 1,369,282 14,460,410 119,935 588,017	1,094,979 24,214 919,857 981,480 8,222,658 94,118 1,299,245
Total Assets		17,380,174	12,636,551
LIABILITIES Bills payable Due to financial institutions Deposits and other accounts -Current accounts -Saving accounts -Term deposits -Others -Deposits from financial institutions - remunerative -Deposits from financial institutions - non - remunerative Other liabilities		435,214 - 2,535,823 4,208,959 2,895,409 102,683 2,967,499 - 2,786,917	491,048 2,772,405 1,510,460 2,432,477 38,015 4,147,991 39 51,207
Total Liabilities		15,932,504	11,443,642
NET ASSETS		1,447,670	1,192,909
REPRESENTED BY Islamic banking fund Reserves Unappropraited profits / accumulated (losses) Deficit on revaluation of assets		1,325,000 134,350 1,459,350 (11,680)	1,325,000 (130,526) 1,194,474 (1,565)
		1,447,670	1,192,909

3" Quinterly Report

For the nine months ended September 30, 2017

			September 30, 2017 Un-audited	December 31, 2016 Audited
		Note	Rupees in	1000
A-1.1	Islamic financing and related assets			
	Murabaha Diminishing Musharaka Musawamah	A-1.1.1	1,052,378 12,578,181 829,851	1,228,192 6,107,311 887,155
A-1.1.1	Murabaha financing		14,460,410	8,222,658
	Financing Advances		1,001,984 50,394 1,052,378	683,057 545,135 1,228,192
A-1.2	CONTINGENCIES AND COMMITMENTS		1,032,376	1,220,192
	Guarantees favouring - Government - Banking companies and other financial institutions - Others		1,480,327	12,118 1,255,214
	Commitments in respect of forward exchange promises		-	
	Forward exchange promises with State Bank of Pakistan, banks and other institutions - Sale		-	3
	- Purchase		1,268,834	1,255,925
			September 30, 2017 Un-audited	September 30, 2016 Un-audited
200			Rupees i	
B)	REMUNERATION TO SHARIA ADVISOR / BOARD		7,558	7,333
C)	During the period no charity credited to Charity Fund Account nor any payment	made out of it.		
D)	PROFIT AND LOSS ACCOUNT			
	Profit / return earned on financings, investments and placements Return on deposits and others dues expensed Net spread earned		882,668 (345,593) 537,075	549,845 (261,979) 287,866
	Other Income Fees, commission and brokerage income Income from dealing in foreign currencies Gain on sale of securities Unrealized gain on revaluation of investments - held-for-trading Other income		18,352 1,114 916 4,945	7,376 267 10 735 4,187
	Total other income		25,327	12,575
	Other Expenses		562,402	300,441
	Administrative expenses		(297,526)	(245,028)
	Profit before tax		264,876	55,413
21 G	ENERAL			
F	igures have been rounded off to the nearest thousand rupees except stated other	rwise,		
22 D	ATE OF AUTHORISATION FOR ISSUE			
T	hese condensed interim financial statements were authorised for issue on Octob	er 26, 2017 by the Bo	ard of Directors of	the Bank.



President & CEO

Mumawan Amin Ch Munnawar Hamid, OBE

Chairman

Stomud. Shahzad Enver Murad Director

Director



# Quarterly Report 2017

## **Branch Network**

## ISLAMIC BANKING

Vagar Hussain Vagar Hussaln Branch Manager Shattath-e-Fatual Branch, 47-4, Dan-al-Aman Housting Society, PE-2 M S. Kock 7/8, Shattath-e-Fatual, Korrachi Mobile, 1932-8271694 Tal: (021) 34531106-9, 34523089, 34521766 Fax. (021) 34531310

Camar All Khan Qamar Ali Khan Branch Manager Cilfon Bianch Show Floom No. 1, Plot No. D-69, Block 7, Cilfon, Kewschi Mobile: 0301-8274353, Tel. (021) 3537-841-42 (021) 35367637 Fax: (021) 35371039

Anium Rafin Argum Rating Branch Managuer Mastina Tawn Branch, 60-Z-101, Sussan Road, Madina Tawn, Falsasahad, Madina Tawn, Falsasahad, Madina Tawa, Falsasahad, Tali; (341),85034411-3,8089418 Fals. (041),8503428

Ussama Salman Anwar Ussame Samen Anwas Branch Mansger T-Block, D.H.A. 50 Commercial Assa. Phase B, D.H.A. Lahom. Mochin 0221-4022270 Tel. (042) 35707635-8, (513) 35748845 Fee: (042) 35707637

All ifflikhar Cheema Branch Manager Gulberg Mini Market, Plot No. 6. G Block, Culberg-II, Lahore Mobile: 0'903-8474426 Tel: (042) 36751536-7, 35754273 Fax: (042) 35764076

Sonia Usman Sonia Usenan Branch Manager F-8 Markuz Branch, Flot No. 8-C. Shahwasz Cenere, Johar Flood, Startwolad, McCele 0502-8001950 Tel: 05012287450, 2287455-57 Fex: (051) 2287454

Mohsin Ali Mohain All Branch Manager Chaltala Schame 3 Brunch, Plot No. 48, Commercial Assa, Chaltala Schame-III, Rawalbindi, Mobile: 0331-5945497 Tol. (051) 5766150 Fax: (051) 5766150

Kemran Mahbook Ramman Mahbook Branch Manager Quelta Branch M. A. Jinnah Road, Quetta Mobile: 0333-7842350 Tel: (081) 2568201-03 Fax: (081) 2568204

Quzi Bashorat-ol-Haq Cam Bashara-ti-Hag Branch Manager Abbottabad Branch Plot No. 7938, Opp. Daewoo Terminal, Mandian, Managhra Road, Abbottabad, KPK Mobile: 0345-9553384 Dir. (0992) 385971, PABX: (0992) 385978-79 Fax. (0992) 385978

Spakil Sardar Shakil Sardar Branch Macager Marcha (Branch Silkharis Bakhny, Mell Road, Baddar Bazar, Martian, Myobe 8345-9172059, 9331-5579749 Tel: (0907) 887655, 887554, 967455 Dr. (9937) 867657 Fax: (0907) 807558

KARACHI REGION A & B

Ahmed Adeel Ibrahim Anmed Addel Idrahim Regional General Manager GPC-4. Bost Basin Branch First Floor, Block-5, 8.B.O. Toright, Karache. Tet. (021) 35148238, 35148235 Area Manager Karachi Main Branch na Tower, LL Chundrigar Road

Samuri Tower, 17. Chundhyar 70040, Karwichi Tel: (021) 32275043, 111-00-7450, Ext. 100 Fax: (021) 32275245

Sayera Adnae Aree Manager Bahadumbad Branch, Ground Flotz: Zh Towar, Plot No. Ground Flotz: Zh Towar, Plot No. Bahadut Yer Jung Ch-operative Hossing Society, Both 3: K.C.H.S. Union Lendard, Bahadarabad Korachi. Karactii. Tel: (021) 54933277, 34123416-20 Fax: (021) 34145182

Ch. Zafar Iqbal Branch Manager Branch Meisiger
Khaire Bir Warned Rood Branch,
Dhop No. 1, 2, 3, 4, Plot No.
151-A, Khaild Bin Walned
Rusd-Manne (sbal Road,
Block 2, PE.C.H.S., Kurach,
Tel: (921) 14306528,
34306521-23
Fat: (921) 34306524

Muhammad Khalid Choudhry Branch Manager
M.A. Jimah Road Branch,
Phot No. 46, Sheet No. 7, Sturred,
on Serai Quarters, Off M.A., Jörnah Road, Kurachi. Tel. (021) 32601306-00 Fax: (021) 32601312

membodo Arriol Area Manager Kheyadears—Illaksid Branch, 100-C. 11th Communical Street, Main Khayadairi—Illaksid, Phane-Il Est, O.H.A., Karachi, Tel. (021) 35312144. 25312044. Ext. 207

Muhammad Abid Branch Manager Hydersterd Brench, 5-17. Back Manal, Opp. Old Cafe George, Risate Food, Hyderstead, Tel. (122); 2783579, 2781440 Fas. (102); 2781182

Mir Adiser Jafit Brohi Branch Manager Guthan-e-lobal Branch, Block 10A, Sema Clessic, Mein Reihld Minhas Roed, Gutham-e-lobal, Kanadit, Tel. (021) 34981939, 34569652-3 Fax. (021) 34989604

Branch Manager University Fload Branch, Plot No. E-910, Bloch 18, Main University Road, Gulshan-e-lebal, Karachi, Tel. (021) 34829590, 34829591 Fak. (021) 34829592

Sahibzada Muhammad Astl Atridi Branch Manager Schrab Goth Branch, Al-Asif Square, Schrab Goth, Karachi Tel: (021) 35340974. 36340064 Fux: (021) 36343704

Syed Muhammad Salman Branch Manager Oranion Wanager
F. B. Aros Branch
Plot No. C-31/A. Getund Front,
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Scheme 16, Karachi.
Tel. (021) 36342905-36342805-8
Fax: (021) 36342904

Selman Aslam Branch Menager Gobhan Chowang Branch, Ptot No. FL 215, Block 8, Guldhan-e-lighet Karartis, Tel: (921) 34800517, 34600518

Branch Manager Cicih Market Branch, Khendewie Bulding, Fakhre-Matri Road, Cloth Market, Khanadar, Karachi Tel: (021) 32351908, 32201042 Fax: (021) 32201860

Table H. Micra Area Manager D. H.A. Shehnaz Branch. Pict No. 20-C, Ground Floor. Shanbac Commercial, Listel-2, D.H.A., Karach. Tel: (021) 35341461, 35944002, Ext. 415 Fax: (021) 35944007

Yousuf Mehmood Farooqui Branch Manager Korang Road Brasch, Flut No. 5-2, A Commettie Manet, D.H.A., Fhase-M. Main Korang Road, Kersch, 15386021, 152 (221) 2539544, 35386021, 3536611-20 Fax. (821) 35804342

Syed Fasih Burney Area Manager Kesanji Industrial Area Branch, Plat No. 251, Bestin 23, Koningi Industrial Area, Nort to Burah South, Karad South, South South, Tel. (021) 36087201, 36007215, 35007206, 35067271 Fax: (021) 35067201

Branch Manager Quetta Brancti, Firdousi Building, Jinnah Road.

Tel: (081) 2824061, 2621773, Ext. 412

Branch Manager Branch Manager Bost Basin Branch, GPC-4, Block-5, K.D.A. Schemu No. 5, Keffusshun Ciffon, Karachi, Tel. (1921) 25301909, 18301923, Ext. 401

Vajiha Ahsan Nagi Branch Manager O.H.A. Phase IV Brach, 91-E 99 Commercial Steel, Phase IV, D.H.A. Kasachi Tel. (021) 35513011-13 Fax. (021) 35301144

Navood Anjum Syal Naveod Anjum Syal Branch Manager D.H.A. 28th Soset Branch 28th Shreet D.H.A., Pot No. 29-C, Street No. 37 Teaches of Commercial Area. Phase of D.H.A., Karachi Tel. (021) 35871401. 25871401. 7582 (021) 35871510.

Muhammad Farnath Branch Manager Standar Manager Sacdar Granch. Shop No. 1-8, Sheet No. PR-2. Survey No. 31.1, Preedy Quarters, Abdullah Harrom Rosd, Karachi Tel: (821) 32760532-3, 32780530

Salaem Ahmed Siddioui Branch Manager Industrial Trading Estate, Karachi Tel: (021) 32586673, 32560282

Syed Barkat All Shah Branch Manager P.E.C.H.S. Branch Karachi, Shop Nie. S.B. Al-Tijarah Ceoler, 32-1A, Block No. 6, P.E. C.H.S. Shahnab e-Falsat, Barachi, Tal. (1021) 34392040-41-42 Fax: (1021) 34392040

Syed Imman Razmi Area Manager Horth Nazimibod Branch, Ayea Renidency, Shop No. 3-5, Ground Phor, Black-L, Murth Nazimibid (Near First Star Houndabout), Karschi, Tel. (021) 38841390, 3664275-76 Fax. (021) 38643203 Sved Invan Kaznii

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Muhammad Nasum Dar Muhammad Naseen Der Ares / Chief Manager Mart Branch SHbank Found 14 - Egerton Road, Lahoen Tei: (042) 36309055 Fax: (042) 36279272

Shelkh Mobeen Rafiq Sheikh Mobeen Rafiq Branch Manager Peco Ruad Branch. 57-1, Bit Township, Peco Road, Latione. Ter. (042) 35125404-0. 35125400, 35125401 Fax: (042) 35125401

Amir Ilyas Branch Manager Atama Isbal Town Bracch, 6 - Hutun Block, Atama Isbal Town, Labors, Tel. (042) 37899399, 37809014-15 Fax: (042) 37805896

Ghulam Rascol Ghutam Rasoot Branch Manager Trocker Naz Baig Branch, 7-B. Jaticlet Colony, Hawind Raid, Trocker Naz Baig, Lativre Ter. (042):15346045-8, 35314045 Fax: (042):15314048

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Muhammad Ghufran Muhammad Ghufran Area / Chief Manager Kotweli Rosel Branch, Butwali Rosel, Fatsalabadi, Teli. (041) 2619973, 2643604 Fax: (041) 2619984

Abu Sufyan Acting Operation Manager Shakhupura Branth Shari Plaza, Main Lahore Sangadha Road, Shakhupum Ter. (058) 1813029, 3012085 Fax. (058) 3810059

Saeed Ahmed Khan Nazi Branch Manager Sargodha Brench, Khavyans Chowk, Gulberg Plank, Sergoths Tel: (048) 3768101-2 Fax: (046) 3788103

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37379786-82
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Ageel Micco Branch Manager Branch Manager
Raiwind Sracch.
Railway Road, Adjacunt Rad Criffi
Restautant, Raiwed.
Tel: (042) 35393818.
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Fax: (042) 35393814

Liamust All Branch Manager Full-111 Branch (Sargodha) Pull-111, Firmulabed Road, Sirgodini Tet: (048) 3791980-92 Fox: (048) 3791983

Mahmond A. Shelkis Maringood A, Shielan Branch Manager WAPDA Town Branch 11-G, PIA Housing Society, (WAPDA Town Roundabout), Lahore. Tel. (042) 38188525, 38188529 Fax: (042) 38898519 Sheikh Ahmed Mumtaz Branch Manager Sadans Bagh Branch, 203 Grain Market, Badami Bagh, Laftone Tet: (042) 37721353 Fax: (042) 37731355

Wassif Khalist Matia Wastf Khalid Matik Branch Mantager Circular Road Branch, 73, Circular Road, Lahore Tal: (042) 37658564 Fint: (042) 37673831

LAHORE WEST

Sardor Kaswan NaBal Regional General Mexeger R. G. M. Office, 97-AD-1, PEC Building, Loberty Mexics, Guiberg, Labow, Mobile, 1333, 42110, 1138784402 Fac. (042)38878012 Fac. (042)38878012

Nawazish Ali Hashmi Nawazish Ali Hashini Branch Manager Guiranwala Branch, Pile Ne. 100 & 102, Mohalan Bhatia Nagar, Near PSO Petral Purm, GT. Ricad, Gujranwala, Tet. (055) 328/214, 373/1289, 3854)388-70 Fast. (050) 386/271

Nadestri Khawaja Area i Branch Menager Slakot Branch 70, Parie Bood, Siskot Tat. (052) 4581778, 4567489, 1597991 Ess. (052) 4589002

Famukh Zafar Branch Manager Guirm Branch. B-17/1553-R-R, Near Extgah Masjd G T Road Gujal Ter (053) 3531466, 3536262 3535144, 3631472 Fax: (063) 3831732

Aunkha Hamand Ayesna Namedo Branch Manager Gulberg Branch 97-A/D-1, PBC Building, Liberty Roundaboul. Gulburg III, Laboru. Tet: (042) 35878010-11, 36878351 Fax: (042) 35878012

Telfur Hamid Aren / Branch Manager Guiden Teurh Branch Fatt 1-4, Union Beack, New Gerden Town, Lahons. Tat: (042) 35940301-9, 39940300° Fac: (042) 35940301

M. Taqi Raza Branch Manager Model Town Branch, 10, Bark Sparie Mahet, Model Sown, Lathore. Tari: (042) 25915388-81, 35915567-Fax: (042) 35915883

Shafqat Waseem Shafqai Wasaani Branch Operation Manager Mandi Sahauddin Branch, 740, Bahan Plaza, Chewk Balu-Farroot, Mandi Sahauddin, Tel. (0546) 507090, 507054-55 Fax. (0546) 507099

Muhammad All Chuightai Branch Manager Fortness Stationi Branch 13, Bridge Stoo, Formess Stations Labore Centl. Labore Tat. (042) 98623984-8. 36823986 Fax. (042) 98623987

Ramiz Hassan Faroogui Hanna Hassan Farooqui Branch Malager Kaina Chowk Brissin. Pick No. 27-Tipu Block. Neie Sarden Toan, Main Fercopur Road, Lahore. Int. (042) 35857134-33. 3685/1945. Fax: (042) 35857262

Asif Kamal Area / Branch Manager Artia / Branch seenager Cavary Ground Branch 20-Continencial Artia Cavary Ground, Latrone, Tel. (042) 38610279 Fax: (042) 38610279

## Branch Network

Innun Ejas Branch Menager Bulapar Brand, Main G. T. Road, Barapar, Lahoro Unios. Est. (342) 30580381-93 Dr. (342) 30580384 Fac. (542) 30580384

Salmen Salahuddin Dalmiss Dalahsadan Aree ( Branch Manager Delevis Bursch, 309-2 Block, D.H.A., Lahow. Tel: (942) 35600060 3300300-33 Fiss: (942) 35600010

## MULTAN REGION

Butaryrad Suza Ali Regional General Manager 10-A, Bosen Road, Outpairt, SA,Prain Tut: (061) 6750260 Fax: (061) 6750263

Angel Alor Branch Manager Bahawajar Brasch, Near Favwara Chowk, Off Ahmetour East Rood, Battowelpur Tal: 6362):2676164, 2677520-21 Fax: 6962):2677531

Branch Manager Dens Chauf Khan Branch, Block 13, Hospital Chawk, Opp. DHQ Hyspital. Railway Road, Dies (Drad Khan. Tal. (194):2466682 Fac: 40040 2406683

Area Manager Malan Branch, 10-A, Bosen Road, Outpasht, Tel: (381) 6750251, 6750256, 6750256 Fax: (361) 6750253

Branch Manager Salmed Branch Salveed Branch, Rhades No. 4988, Rhavest No. 97, Kharosmi No. 97, Jell Roset, Calif Lines, Salveed, Tel. (340) 4000942, 4234164 Fee: (340) 4000915

Adli Joloi Branch Manager Stateur Branch, Hassini Road, Sukkur Tac (371):5019141-43 Fac: (071):5019151 Muhammad Artf Irfan Area Manager Lekuse Branch, Station Road, Ground Floor, Sopria Hotel, Larkana. Tel: (074) 4069699 Pair: (074) 4069699

Branch Manager Quaim Branch (Multiple), 76, Quaim Road, S. P. Chowk, MARKET. Tel: (061) 4587711 Fee: (061) 4586880

Muhammad Akmal Abboni Muhamman Abasa Abbasa Branch Manager Ration Yor Khee Branch, 25-Shatii Roek, Rahim Yor Khan. Tel: (000) 58879425, 5891200 Fee: (000) 5879428

## ISLAMABAD REGION

Regional Governi Manager Building No. 13-L, F-7 Marker, Tet (001) 2608121, 2606613

Multiversad Farring Serwir Area / Branch Manager Internation Main Branch, 83 - Partie Shart Plaze, Shire Area, Informated, Tat: (051) 2344863, 2364663, 2802001-63 Fac: (051) 2344664

Anna / Branch Manager 1-6 Mahaz Stunch. Plot No. 6, Lamb Phore, Suctor 1-8 Merket, Istemptool. Tel: (001) 4661303-4, 4103163 Fax: (001) 4661303

Faktor Uddin Sidtigul Branch Manager F-11 Market Granch, Hot Re. 25-O, F-13 Markes, tolomobied. Tel: 1951) 22,39170, 22,2916A. Fax: (061) 2218687

Tabir Aysılı Khan Table Ayun Khan Breach Manager F-10 Morker Branch, Budding No. 5-C, Unit No. 7 & 6, VSP PACE, F-15 Marker, Internation Tat: (001) 2103154-6 Fax: (001) 2103158 Solid Hossen Khan Anse / Browds Manager E-11 Merket Resvot. Plat No. 3, E-110 Merket, Standard. Tec: (551) 2228750, 2228740-48 Fac: (551) 2228740

Kibria Sasa

Branch Manager F-7 Markez Branch, Building No. 15-L, F-7 Markez, Sureded. Tot. (061) 2608116. 2008075, 2008077-79 Fee: (551) 2853957

Anna / Bright Anna / Branch Hanager Peshavor Main Branch, Larney Accadin, 1-C, Faithur-a-Alert Road, Peshawar Cace. Tel: (301) 5276250, 1078122, 5276658 Fax: (391) 5276414

Abdul Hawada Jan Bransh Banager Khyber Sacer Branch, Higi Khan Suktino, Sukarea Square, Khyber (Sacer, Pestan Se: (191) 1073833, 2552832 Fax: (091) 3552491

Branch Hanager Brianti Manager Hapro Branch, 7bz No. 5-81, 382N, Albah Walle Chowk, Cincular Road, Monajah Alakii, Fasto, Sec. (367) 2313283, 2313283-04 Fas: (367) 2313296

lifan Arweir Bronch Manager Attuck Street, 5-2, Phoster Lane, Ažock CR; Torol & Cisico Attudo, 5-2, Phoster Lane, Ažock CR; Torol & Cisico Attudo, 5-6, (657) 2792201-102, 2013646 Fax: (507) 2813496

## RAWALPINDI REGION

Seed Qualin Rive Regional General Mana Loreb Place, 1-8 Morket, Tel: (051) 4901000, 4861001

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Accessor Alternatifications of Manager West tipe Branch, Plot No. 405-491, West Kige Bazor Road, West Age-1, Revelopedi. Tel: (251) 5401544, 5491540-2 Fax: (051) 5401643

Anif Skitchque Butt Area / Branch Manager Bahts Toen Brands. Plot No. 02, Chile Centre, Bahtie Toen, Roseigardi. Tel: (\$51) \$731705, \$731702-5 Fac: (\$51) \$731704

Area / Branch Manager Rawelphot Setellio Town Branch, Granti Floor, Marir Arcada, 8-215. 4th Road, Satisfito Town, Paweigindi, Tut. (201) 4871383, 4671384, PAH2: 8361) 4671381-82 Fec: (881) 4571387

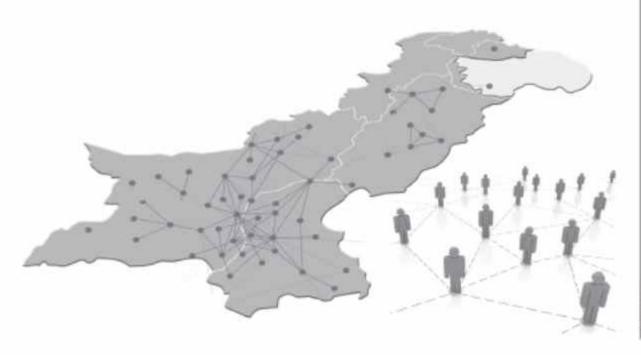
Mateen Eyas Branch Menager Roje Secur Dranch, C-235-36, Chernel Chowk. Buter Super, Revoluted. Tel. (051):5777900, 6777901 Fax: (051):6777908 Hhumam AE Malls. Ama i Branch Manager Mirpar (Amel Kashmir) Braseth, 12-12, Albarra Inhal Roseth, Sochir B-4, Mirpar, Aradi Kashmir, Tel: 305277, 446415, 440414, 446502 Fox: (09627) 446145

Adf Haesel Branch Manager Dadyel Branch, Plot No. 315, Heijad Place. Plat No. 315, Hagua Prace, Main Rawaighnot Hood, Opp. Clist Tehall Headiquarter Heaptial, Dedyur (AJR), Tat. (05927) 486741, 496736-8 File; (05907) 465728

**Mahammad Bilai Zahoor** Branch Manager Jhalam Branch, Plot No. 6, Panesti Plaza, G-1.5, Square, Jhalam Olg, Jhelam. Tel: 005443-624971, 623673-75 Pax: (0544)-623678

Welld Hunseln Branch Manager Ouger Khan Branch, Ward No. G. Main G. T. Road. Guger Khais. Tai: 400130-510026, 912996-71 Fai: (0013)-012872

Resich Manager
Des Branch,
Chaudhury Grant,
Shangis Roset, Dina,
Tai: (0544) 6060071, 606013-16
Fox: (0544) 606007



## Foreign Correspondents

## Afghanistan

Habib Bank Ltd.

## Argentina

Royal Bank of Scotland Deutsche Bank AG

## Australia

JP Morgan Westpac Banking Corp.

## Austria

Royal Bank of Scotland Raiffelsen Bank International AG UniCredit Bank Austria Dautsche Bank AG

## Rahrain

Arab Investment Bank. Al Bareka Islamic Bank BMI Bank 8.S.C. Hatib Bank Ltd. United Bank Ltd. United Bank of Pakistan

## Bangladesh

Habib Bank Ltd. Rank Atfalah

## Belgium

Habib Bank Ltd Commerzbank AG KBC Bank N.V Forlis Bank S.A/N.V Royal Bank of Scotland Deutsche Bank AG

## Brazil

Deutsche Bank AG

## Bulgaria

Cibbenk N.A. United Belgarian Bank

## Canada

Habib Canadian Bank Royal Bank of Scotland

## China

Agricultural Bank of China Commerzbank AG Bank of Jiangsa Co. Ltd. Bank of Communication Royal Bank of Scotland Bank of China China Construction Bank China Everbright Bank. Deutsche Bank AG Industrial and Comm' Bank of China Lashang Bank Co. Ltd. JP Morgan Sheruthen Development Bank Co. Ltd. Bank of New York Melton Wells Fargo Bank N.A. Westt. B. AG

## Czech Republic

Commerzbank AG Royal Bank of Scotland

## Denmark

Danske Bank A/S

## Egypt

Mashrequank PSC Al Baraka Bank Egypt

## Finland

Skandinaviska Ensklida Banken

## France

Commerzbank AG National Bank of Pakistan UBAF Habib Bank Ltd. BNP Pacbas S.A.

## Germany

Commerzbank AG
Danske Bank A/S
Deutsche Bank AG
National Bank of Pakistan
SEB AG
Landesbank Baden-Wurttemberg
Suertwestbank AG
UniCredit Bank AG
JP Morgen

## Hungary

K&H Bank Zrt Magyarorszagi Volksbank RT CIB Bank Ltd. Commerzbank AG Deutschie Bank AG

## Hong Kong

Bank of America BNP Panbas Fortis Bank OBS Bank Citibank N.A. Deutsche Bank AG Habib Finance Int'i Ltd. HBZ Financs Ltd. Intrase Sanguolo National Bank of Pakistan Mashreqbank PSC. JP Morgan Royal Bank of Scotland UBAF Wells Fargo Bank N.A. WestLB AG

## India

Meshreqbank PSC Royal Bank of Scotland Deutsche Bank AG JP Morgen

## Indonesia

Royal Bank of Scotland JP Morgan Deutsche Bank AG

## ireland

National Irish Bank

## Italy

Commerzbank AG
Royal Bank of Scotland
Banca Di Roma S.P.A.
Banca Di Napok S.P.A.
Banco Popolare SOC
Banco Popolare Di Novara S.P.A.
Banco Pepolare Di Veronii SGSP
Banca Morte Parnie
Banca Garige S.P.A.
Banca UBAE
Lozea Banca

Deutsche Bank AG Intesa Sarquacko Mizuho Corporate Bank Ltd. UniCredit Banco S.P.A. UniCredit Corporate Banking S.P.A. URI Banca Cassa di Rispannio in Bologna Veneto Banco SCPA

## James

National Bank of Pakistan Criticank N.A. Bank of New York JP Morgan Mizuho Corporate Bank Ltd. Sunvitoamo Mitsu Banking Corp. UBAF Royal Bank of Scotland Wells Fargo Bank N.A. Commerchank AG

## Kazakhstan

BTA Bank JSC

## Krownit

Gulf Bank K.S.C. Al Ahli Bank of Kuwait K.S.C. National Bank of Kuwait Cithank N.A. Mashregbank PSC

## Korea

Deutsche Bank AG-Korea Exchange Bank Korea Development Bank Kookmin Bank JP Morgan National Bank of Pakistan Shinhan Bank Suhyup Bank UBAF Roysi Bank of Scotland Busan Bank Wells Fargo Bank N.A. Woori Bank

## Lebanon

Habib Bank Ltd.

## Mataysia

Citibank N.A. Royal Bank of Scotland JP Morgan

## Mexico

Banco Del Bajio S.A. Banco JP Morgan

## Mauritius

Habib Bank Ltd. Macrifius Commercial Bank Ltd.

## Morecco

Attijanwafa Bank

## Nepal

Himatayan Bank Ltd.

## Netherlands

Commerzbank AG Royal Bank of Scotland Deutsche Bank AG Habib Bank Ltd. Royal Bank of Scotland BNP Peribas Fortis Netherland NV

## Norway

Nordea Bank Norge Asa DNB Nor Bank ASA

## New Zealand

Westpac Banking Curporation

## Omar

Habib Bank Ltd. Oman International Bank Bank Muscat

## Poland

Nordes Bank Potska S.A. Royal Bank of Scotland Deutsche Bank AG

## **Philippines**

JP Morgan Mizuho Corporate Bank

## Portugal

Banco BPI S.A. Deutsche Bank AG

## Qatar

United Bank Limited Doha Bank RNP Parities Fortis Bank Mashroabank PSC

## Romania

Piraeus Bank

## Russia

Citibank N.A. Commerzbank AG

## Saudi Arabia

JP Morgan National Commercial Bank Saudi Hollandi Bank Deutsche Bank AG Bank Muscat National Bank of Pakistan The Saudi British Bank

## Singapore

Royal Bank of Scotland
Bank of America
DBS Bank
Commerchank AG
Deutsche Bank AG
Citibank N A
Habit Bank Ltd.
JP Morgan
Mizuho Corporate Bank
National Bank of Kuwast
Rabo Bank
Sumitomo Mitsul Banking Corporation
Ltd.
WestLB AG
UBAF

## South Africa

Habib Overseas Bank Ltd. HBZ Bank Ltd. FirstRand Bank

## Sartila

UniCredit Bank AG Raiffelson Bank

## Slovskis

Commerzbank AG

## Spein

Commerchank S.A.
Fortis Bank S.A.
Banco Popular Espanol, S.A.
Bankorur S.A.
Caja Mediantaneo
Caja Espana de Inventiones
Catas Crientalia.

## Sri Lanka

Musikn Coremercial Bank Ltd. Deutsche Benk Habib Bank Ltd. Habib Bank Ltd. Hation National Benk

## Sanden

Nordes Bank Skandhaviska Enskilda Banken Svenska Handelsbanken Royel Benk of Scotland Dareke Bank

## Switzerland

Banque Centonele Vaudoise Habib Bank AG Zurich BNP Parities Credit Agricole (Suisse) S.A. Habithoone Borel Royal Bank of Scotland United Bank AG Clitherk N.A. Commerchank AG Deutsche Bank AG

## Taiwan

Bank of New York Bank of America Deutsche Bank AG Royal Bank of Scotland JP Morgan Welts Fargo Bank N.A.

## Thailand

Bank of Ayudhya Public Company Ltd. Export Import Bank of Thisland Royal Bank of Scotland Cilibank N.A. Deutsche Bank AG JP Mangan

## Turkey

Royal Bank of Scotland Habib Bank Ltd, Deutsche Bank AS Turkiye Visitha Bankasi T.A.O Turkiye Garant Bankasi AS Turk Ekonomi Bankasi AS

## UAE

Cilibertik N.A.
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Deutschle Barrik AG
Ernicates NBO Berrik
Ernicates Internic Berrik
United Berrik Ltd.
Habib Barrik Ltd.
Habib Barrik Ltd.
Habib Barrik of Scotland
National Barrik of Fujernah
Habib Barrik AG Zuntch
Noor Internic Berrik
Commercherik AG

## U.K

ABC International Bank PLC Bank of America Clydodala Bank Deutsche Bank Habib Bank AG Zurich Habib UK Commerzbank AG Mashreg Bank PSC Norbern Bank JP Morgan Royal Bank of Scotland Cilbank N.A. United National Bank

## USA

Royal Bank of Scotland Bank of America Bank of Nave York Mellon Book of the West CRibark N.A. Commerchank AG Deutsche Bank Trust Co. Doba Bank Hubb American Bank Hobib Bank Ltd. Inless Saspeolo SPA JP Morgan Maehregbenk PSC Minuho Corporate Bank Ltd. M & I Bank National Bank of Pakistan Surnitorno Mitsui Banking Corporation Union Bank of California Valley National Bario U.S. Bank Minneapolis Union Bank N.A. United Stank Ltd. Wells Fungo Bank N.A.

## Vietnam

JP Morgan Deutsche Bank AG



## Notes



